

# Weekly Tea Update

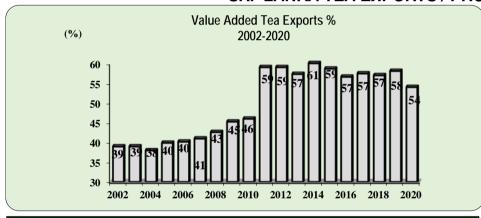
"DEUTSCHE HOUSE", 320, T.B. Jayah Mawatha, Colombo 10. Ph: 2678146 / 4600700 Fax: 2678145

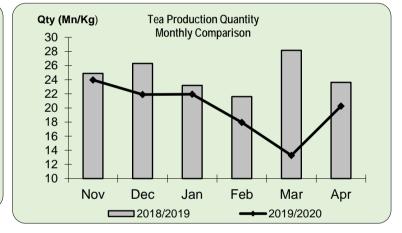
Website: www.asiasiyaka.com

SALE NO: 19 20 - 21 May 2020.

# Let Us Celebrate International Tea Day on 21st May 2020.

#### SRI LANKA TEA EXPORTS / PRODUCTION -APRIL 2020.





## Quantity Sold

11 <sup>th -</sup> 16th May 2020.					
	2020	2020	2019	2019	
	Weekly	Todate	Weekly	Todate	
(Kg)					
Private Sale	97,607	1,778,239	104,007	2,304,049	
Public Auction	4,899,786	86,574,254	5,885,111	105,098,620	
Forward Contracts	-	-	52,680	269,910	
Direct Sale	-	319,931	13,572	648,654	
Total	4,997,393	88,672,423	6,055,370	108,321,233	•
BMF Excluded from Private Sale	255,310	3,179,238	94,319	3,673,907	

- Select best Low Growns discounted sharply
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Ex - Estate -Fair general demand

- 1
- Sri Lanka April improved production on March 2020
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- Sri Lanka April 2020 tea exports down 13% Yoy 2019
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- India Skiffing, unfavourable weather conditions to shave 50% off seasonal flush teas this year.

# High Grown

BOP			
	This Week	Last Week	Best and below best Westerns were about
Best Westerns	630-760	630-750	firm. Bottom were firm to Rs. 20 dearer.
Below Best Westerns	560-610	550-610	Nuwara Eliyas gained up to Rs. 30.
Other Westerns	520-550	500-530	Udapussellawas were about Rs. 10 to Rs.
Nuwara Eliya	620-800	580N	20 dearer.
Brighter Udapussellawa	540-610	520-580	Uvas were market up dearer Rs. 10 to Rs.
Other Udapussellawa	460-520	440-500	'
Best Uva	540 - 860	520-840	20.
Other Uva	450-520	430-500	

PEKOE/PEKOE1	(Rs/Kg)	
	This Week Last Week	
Best	760-940 800-1000	Over all dropped Rs. 30 to Rs. 50 and even more
Below Best	430-700 460-720	following on quality.
Others	460-550 480-570	
FBOP/FBOP1	This Week Last Week	
Best	760-1300 790-1500	Best teas met with lower demand Others were lower Rs. 20 to Rs. 40.
Below Best	600-700 630-720	NS. 20 (U NS. 40.
Others	520-580 540-600	

BOPF		
	This Week	Last Weel
Best Westerns	780-890	800-870
Below Best Westerns	700-750	720-780
Other Westerns	630-690	640-680
Nuwara Eliya	660-770	650-900
Brighter Udapussellawa	640 -790**	640-780
Other Udapussellawa	500-580	500-600
Best Uva	660 - 780	650-780
Other Uva	520-600	520-600

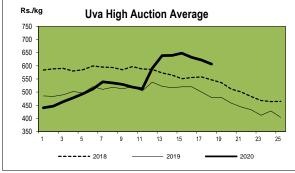
Better **Westerns** were about firm. Below best lost Rs. 10 to Rs. 20. Bottom were irregular. **Nuwara Eliyas** maintained. Colour

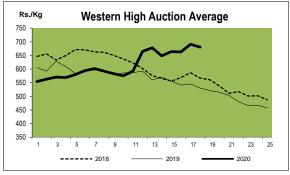
Udapussellawas maintained. Others lost Rs. 10 to Rs. 20.

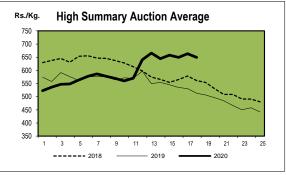
Clean **Uvas** gained Rs. 20. Others were firm.

OP/OP1	(Rs	/Kg)
	This Week	Last Wee
Best	630-1020	650-100
Below Best	600-700	600-720
Others	500-580	500-600

Best teas were maintained. Others were lower Rs. 30 to Rs. 50.







## Medium Grown

## Off Grades

ВОР	(R:	s/Kg)
	This Week	Last Week
Best Medium	650-940	630-1000
Other Medium	520-610	500-600
Gained Rs. 10 to F	Rs. 20.	

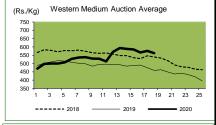


BOPF	(R	s/Kg)
	TI-!- \A/ I-	1.5

This Week Last Week
Best Medium 660-810 650-800
Other Medium 520-570 500-550

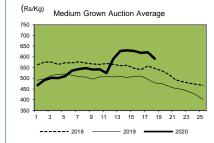
Dearer Rs. 10 to Rs. 20.

OP	(R	s/Kg)
	This Week	Last Week
Best Medium	620-790	660-840
Other Medium	500-580	540-600
Overall lower Rs. 4	0 to Rs. 50.	



Uva Medium Auction Average

# PEKOE (Rs/Kg) This Week Last Week Best Medium 740-820 800-1000 Other Medium 600-660 650-700 Dropped by Rs. 50 to Rs. 60 even more at times.



## Unorthodox

	(R:	s/Kg)		(Rs/Kg)	
	This Week	Last Week		This Week	Last Week
Best BP1	550-600	540-630	Best PF1	580-980	580-860
Other BP1	450-520	450-520	Other PF1	430-550	430-560
High growns gained	l 10. Others irregu	lar.	High /Medium firm. (	Others lower up t	o Rs. 30

Better FGS1 / FGS			Other FGS1 /	FGS		
	This Week	Last Week		This Week	Last Week	
High	570-640	580-650	High	240-330	200-320	
Medium	380-450	380-440	Medium	240-330	200-320	
Low	380-420	380-440	Low	240-340	200-320	
Best liquoring teas w	vere easier Rs. 20	and more towards	Poorest teas w	ere dearer Rs. 20 to Rs. 3	0.	
the closure of the sal	le.					
Better BOP1A /BM			Other BOP1A	/BM		
Ī	This Week	Last Week		This Week	Last Week	
High	440-480	470-520	High	250-330	250-330	
Medium	440-480	460-520	Medium	250-330	250-330	
Low	440-520	480-540	Low	250-330	250-330	
Best teas were easie	er Rs. 20 and more	towards the	Poorest teas w	ere firm.		
closure of the sale.						
Better BP			Other BP			
	This Week	Last Week		This Week	Last Week	
	580-750	550-760		230-380	200-360	
Best BP's were firm	to dearer.		Poorest teas w	ere dearer Rs. 10 to Rs. 2	0.	

## **Dust**

Better Primary			Other Primary		
(Orthodox)	This Week	Last Week	(Orthodox)	This Week	Last Week
High	650-740	650-750	High	460-630	440-630
Medium	440-460	440-460	Medium	460-640	440-630
Low	400-640	400-650	Low	460-650	440-630
Primaries were irregula	arly lower		All round firm on las	st.	
Better primary			Other Primary		
(CTC)	This Week	Last Week	(CTC)	This Week	Last Week
High	520-670	520-650	High	380+400	380-400
Medium	500-650	480-670	Medium	340-400	330-420
Low	480-640	480-680	Low	300-420	300-440
Lower following quality	<i>1</i> .		Irregular.		
Better Secondary	This Week	Last Week	Other Secondary	This Week	Last Week
	295-430	300-440		250-275	250-300
Firm to irregularly lower	er.		Lower Rs. 20 to Rs	. 30.	

## Low Grown

	(Rs./	'Kg)		(Rs./Kg)	
FBOP1	This Week	Last Week	Select best and best teas were firm on	BOP1 This Week Last Week	
Select Best	900-950	900-950	last week's levels. Poorer teas gained	Select Best 1400-2150 1990-2250 Select best and best teas lost Rs. 50	
Best	830-870	830-870	Rs. 20 to Rs. 30 per Kg.	Best 1070-1100 1090-1180 to Rs. 100 per Kg and more at times	ó.
Secondary	740-780	740-780		Secondary 900-1050 1000-1070	
Poor	670-720	670-720		Poor 780-900 780-930	
FBOP	This Week	Last Week	Select best teas Rs. 50 to Rs. 100 per	OP1 This Week Last Week	
Select Best	970-1020	1000-1200	Kg lower. Best teas were irregularly	Select Best 1500-2600 1580-2550 Well made stylish varieties were	
Best	900-930	900-950	lower Rs. 20 to Rs. 40 per Kg. Below	Best 1150-1480 1200-1580 substantially lower. Secondaries and poorer teas held firm.	d
Secondary	780-820	800-850	best and poorer teas gained Rs. 10 to	Secondary 980-1100 980-1140	
Poor	730-760	740-780	Rs. 20 per Kg and more at times.	Poor 680-880 680-880	
FBOPF1	This Week	Last Week		OP This Week Last Week W. B. co. B. 40	
Select Best	980-1020	1000-1100	Select best teas Rs.50 to Rs. 100 per	Were Rs. 30 to Rs. 40 per Kg and	
Best	880-930	900-950	Kg lower. Best teas were Rs. 30 to Rs.	Select Best 920-1000 940-2150 more at times.  Best 830-910 880-930	
Secondary	740-780	770-820	60 per Kg lower. All others were firm on last week's levels.	Secondary 790-830 830-850	
Poor	630-660	640-680	on last work o lovels.	Poor 650-740 650-760	
1 001	030-000	040-080		1 001 030-740 030-700	
FBOPF	This Week	Last Week		OPA This Week Last Week	
Select Best	900-1000	900-1000	Select best teas were firm on last	Select Best 790-1200 800-1200 Select best teas lost Rs. 30 to Rs. 5	50
Best	700-800	750-850	week's levels. All others were	Best 730-760 740-770 per Kg and more at times. Poorer	
Secondary	550-600	580-620	irregularly lower Rs. 20 to Rs. 40 per	Secondary 650-710 680-720 sorts were barely steady.	
Poor	440-480	470-520	Kg.	Poor 430-660 530-660	
FBOPFEXSP / SP	This Week	Last Week	All tippy teas met with good demand.	PEK This Week Last Week	
Best (Long Leaf)	2800-3200	3000-3500	All uppy leas met with good demand.	Select Best 920-1300 950-1350 Eased Rs. 10 to Rs. 20 per Kg all	
Below Best	1800-2200	1800-2200		Best 800-890 800-900 round.	
Best (Small Leaf)	2700-3000	2500-3000		Secondary 680-770 690-780	
Below Best	1700-2000	1700-2000		Poor 620-670 630-690	
				PEK1 This Week Last Week Were Rs. 5 to Rs. 10 per Kg lower a	all
ВОР	This Week	Last Week		Select Best 950-1200 980-1250 round.	
Select Best	950-1000	950-1050	Select best teas were Rs. 50 to Rs. 100	Best 750-840 770-860	
Best	850-900	850-900	per Kg lower. Best teas were Rs. 30 to	Secondary 710-740 730-770	
Secondary	730-760	750-800	Rs. 100 per Kg lower. Others were firm on last week's levels.	Poor 620-680 630-690	
Poor	630-660	670-720	Uli last week s levels.		
BOPF	This Week	Last Week		975 - (Rs/Kg) 875 -	
Select Best	700-750	750-800	Select best and best teas were	775 - 675	
Best	630-660	640-680	irregularly lower Rs. 20 to Rs. 30 per	575	
Secondary	440-480	440-480	Kg. Poorer teas gained Rs. 10 to Rs.	1 3 2619 7 9 11 13 15 17 19 21 23 25 27 29 31 33 35 37 39 41 43 45 47 49	
		370-400	20 per Kg.	ZUTY / 2 11 13 17 17 25 25 25 27 25 31 35 41 43 45 47 49	

Asia Siyaka Commodities PLC. 4 20 - 21 May 2020

Sale Dat	e: 20 -21 May 2020	Sale	: No: 19		Asia	Siyaka C	Commodities PLC -	То	p Prio	ce Page						Sale A	verage	S	
		Dure	110. 17																
TOP PRIC									-	s Contd					C-l£444- M 0		ale Average	S	
	LOW GROWN (Rs/kg)			PREMIUM FLOWERY			NUWARA ELIYA			TC TEAS	<u>PF1</u>	<u>BP1</u>	<u>BPS</u>	<u>OF</u>	Sale of 14th May 20	J20			
BOP1	Ceciliyan	2150	<u>FBOPFS</u>	Biyolta	4200	<u>BOP</u>	Mahagastotte	800	<u>High</u>	Dunsinane CTC	660		500					_	(Rs/Kg)
	Pothotuwa	2000		Mulatiyana Hills	3850	<u>BOPF</u>	Kenmare	770		Mt Vernon		530	500			We			date
						<u>PEK</u>	Court Lodge	820								<u>2020</u>	<u>2019</u>	<u>2020</u>	<u>2019</u>
OP1	Pothotuwa	2600	<u>FBOPFEXS</u>	Karagoda	3150	<u>FBOP</u>	Kenmare	920	<u>Medium</u>	Carolina CTC	610		420		Uva High	606.89	479.70	553.02	506.55
	Ceciliyan / Sithaka	2350		Sachitha	2050					New Peacock CTC					Western High	680.16	529.98	605.13	581.49
	Mulatiyana Hillls	2350								Rothschild CTC	610				High Grown	649.27	513.12	590.03	561.15
	New Vithanakande	+2300	FBOPFEXS1	New Vithanakande	+3050					Beltof CTC		370			Uva Medium	632.39	518.98	597.61	534.72
				Deerwood Super	2700				<u>l</u>						Western Medium	562.25	458.81	532.75	495.15
<u>OP</u>	Lumbini	+1000							<u>Low</u>	Hingalgoda CTC	980				Medium Grown	591.51	478.12	552.33	505.66
	A.C.U. Super	1000								Ceciliyan CTC		600			Low Grown	762.48	575.68	666.27	606.98
	Ivy Hills / Wille Group Super	1000								Canora CTC			400						
	Darangala / Himara / Lions	980													TOTAL	710.21	547.78	630.61	581.74
	Rathmalgoda Super	+960		WESTERN HIGH			UVA HIGH												
			<u>BOP</u>	Kaipoogalla	760	<u>BOP</u>	Ranaya	860											
<u>OPA</u>	Mulatiyana Hills	1200	BOPS	Wattegodde	700	BOPS	Ranaya	850		+ Sold by Asi	ia Siyaka/ ** All Time Reco	ord / * Equal All Tin	10						
	Sunrise	1120	BOPF/BOPFS	•	890	BOPF/BOPFS	Kelliebedde	780	<u> </u>										
			PEK/PEK1	Weddemulla	820		Nayabedde	780											
<u>PEK</u>	Lumbini	+1300		Inverness	890	PEK/PEK1	Glenanore	880		8	Sale of 20th / 21s	-							
	Tea Lanka / Sunrise	1300	<u>OP1</u>	Weddemulla	700		Craig	900			Offers		_		Weekly Avera	ages			
	Garden Leaf / Liyonta	1250	<u>BOP1</u>	Venture	820	<u>OP1</u>	Oodoowerre	+900	(KG)			Lots		antity	,	iges			
	Sunrise / Uduella	1250	OP/OPA	Venture	790	BOP1	Battawatte	+880	Ex-Estate			547		628,380					
	Lumbini	+1200	FF/FF1	Inverness	+890		Oodoowerre	+880	Main Sale	•	ı	1,262		658,908					(Rs/Kg)
						OP/OPA	Non Pareil	870	Low Grov	wn - Leafy Grade		3,474		1,695,550		<u>14/05/2020</u>	06/05/2020		24/04/2020
PEK1	Matuwagalla Super	1200				<u>FF / FF1</u>	Glenanore	920		-Tippy Small Gra	ade	1,814		998,509		606.89	621.64	631.94	648.28
	Nilvin Super	1160								es / BOP1A		1,802		995,583	Western High	680.16	690.98	662.91	663.92
	Three Times Tea	1160							Dust			321		317,290	•	649.27	663.54	649.16	657.77
	Lumbini	+1140		WESTERN MEDIUM			UVA MEDIUM		Premium	Flowery		225	i	46,905		632.39	672.50	676.98	689.45
			<u>BOP</u>	Harangalla	940	<u>BOP</u>	Tinioya	870							Western Medium	562.25	575.74	566.19	584.85
BOP_	New Panilkanda	1000		Nayapane	940	BOPS	Telbedde	900	Total			9,44	5	5,341,125		591.51	621.24	615.80	627.35
	Lumbini	+980	BOPS	Doombagastalawa	**1000	BOPF/BOPFS		+800							Low Grown	762.48	812.18	768.87	781.99
	Aruna	980	BOPF/BOPFS	,	810	PEK / PEK1	Glen Alpin	900											
	New Falcon Lanka	+960	PEK/PEK1	New Orayan	940	FBOP/FBOP1	Aruna Passara	+960											
	New Vithanakande	+960	FBOP/FBOP1	Craighead	1300		Glen Alpin	960			Ord	der Of Sale			TOTAL	710.21	733.60	712.44	724.25
			<u>OP1</u>	Dartry Valley	1020	<u>OP1</u>	Aruna Passara	+960	<u> </u>			_							
BOPS	Ceciliyan	940	<u>BOP1</u>	Dartry Valley	980	BOP1	'	*1300	Selling B	rokers		Ex Estate		in Sale					
	Ihalapanapitiya	920		Doombagastalawa	980	OP / OPA	Cecilton	860	<u> </u>				<u>1*</u>	<u>2*</u>					
				Imboolpittia	980	<u>FF / FF1</u>	Dickwella	+980	,		- AS	JK	AS	LC					
<u>BOPF</u>	Dellawa	770	OP/OPA	Dehiwatte Super	890				Bartleet 8		- BC	СТВ	BC	MB					
	Galahitiya	760	FF/FF1	Doombagastalawa	1350					ea Brokers	- CTB	EB	MB	FW	Crop & Weath	ner			
				UDAPUSSELLAWA			OTHERS		Eastern E		- EB	FW	FW	EB	- I				
BOPFS	Kehelwela	790		Luckyland	610	<u>D/D1</u>	Mattakelle				- FW	AS	JK	JK					
	Suduwelipothahena Super	740	<u>BOPS</u>	Blairlomond	560	<u>PD</u>	Ceciliyan CTC	720	John Kee		- JK	MB	EB	CTB	All planting distr	icts experie	nced bright	mornings	along with
			BOPF/BOPFS		**790	FGS/FGS1	Adisham	670		ommodity Brokers -	LCB	BC	LC	BC	heavy evening sh	nowers thro	ughout the	week.	
<u>FBOP</u>	Adams View	1250	PEK/PEK1	Gampaha	750		Kelliebedde	670		e Brokers	- MB	LC	CTB	AS	All planiting pagi	iona vonavta	d an inaraa	aa in tha an	on intoleo
	New Vithanakande	+1140	FBOP/FBOP1	Gordon	840		Nayabedda	670	1* - Leafy / Tip	pp / BOP1A / Premium Flowery	2* - High & Medium / Off	Grades / Dust			All planiting regi	ons reporte	и ан шсгеа	se iii the cr	ор шаке.
L			<u>OP1</u>	Gonapitiya	560	<u>PF</u>	Hingalgoda CTC	710	Curren	cies									
FBOP1	Aruna		<u>BOP1</u>	N/A		<u>BM</u>	Kuttapitiya " A"	670											
	Nilwala		OP/OPA	Delmar	820	<u>BP</u>	Aldora		As at 21/					Rates (Rs.)					
	New Batuwangala	+980	<u>FF / FF1</u>	Gampaha	880		Kiruwanaganga	760		This Week (Pre				(Prev. Wk)					
						BOP1A	Brombil		GBP	225.62	225.76	US\$	184.50	184.54	ł				
FBOPF	Spring View	1500					Aldora	750	1										
	Ceyenta	1250							1										
									EURO	200.86	199.37	YEN	1.69	1.70	)				
FBOPF1	Sirimewana	1300	+ Sold by Asia Siy	aka/ ** All Time Record / * Equal All Time					1										
	Sihara	1160							Ш										
	ka Commodities PLC.	_		· · · · · · · · · · · · · · · · · · ·	_				_						· · · · · · · · · · · · · · · · · · ·				20 -21 May 2

#### Market Comment

5.34 Mnkg of tea were on offer at this weeks Colombo Tea Auction 2.69 Mnkg were Low Grown Main Grades and 1.61 Mnkg were High and Mid Grown Main Grades.

Low Growns met with less demand. Select best BOP1 / OP1s substantially lower; others sold at lower rates. Well-made stylish OP / OPAs discounted sharply with poorer varieties held firm. Pekoe / Pekoe1's sold at lower rates. In the Tippy Small leaf catalogues select best FBOP1s held firm, whilst poorer varieties gained in value. Select best and best FBOP / FBOPF1s discounted sharply, whilst poorer varieties held firm. Well-made FBOPFs held firm; others irregularly lower. Liquoring BOPs sold at lower rates; others were firm on last. Select best BOPFs held firm. In the Premium Flowery catalogues long leaf and small leaf tipoy teas met with fair demand.

Fair general demand prevailed at this week's auction for the 600,000 kgs on offer. Best and below best Western BOPs were about firm, whilst bottom was firm to Rs. 20 dearer. Better Western BOPFs were about firm, but the below best lost Rs. 10 to Rs. 20 with the bottom irregularly lower. Nuwara Eliya BOPs gained upto Rs. 30, whilst BOPFs were firm. Udapussellawa BOPs were about Rs. 20 to Rs. 30 dearer, their Coloury BOPFs were firm, but bottom lost Rs. 10 to Rs. 20. Uva BOP and Clean BOPFs gained upto Rs. 20, whilst poorer Uva BOPFs were about firm. Medium BOP / BOPFs were about Rs. 10 to Rs. 20 dearer. High Grown CTC PF1s gained Rs. 10 with others irregular and tending lower. High and Medium CTC PF1s maintained, whilst others were lower upto Rs. 30.

#### Talawakelle Tea Estates PLC

Talawakelle Tea Estates PLC (including 16 estates and Head office) is certified on ISO 14064-1:2018 (Greenhouse Gas (GHG) emission Inventory/Carbon Footprint) standard as the first plantation company in Sri Lanka. This Certification was issued by Sri Lanka Climate Fund - Ministry of Environment & Wildlife Resources, under the accreditation of Sri Lanka Accreditation Board.

#### Madulsima Plantations PLC

All Madulsima Plantations PLC estates have complied and have obtained ISO 22000:2005.

#### Sri Lanka April Improved production on March 2020.

Sri Lanka Tea production for April has shown considerable improvement on March 2020. As per the Sri Lanka Tea Board publication, Siyaka Research confirms that April production of 20.3 Mnkg a considerable gain on the March 2020. This is still short by about 3.4 Mnkg on the 23.6 Mnkg of April last year. January - todate is still 24 Mnkg short on the 97 Mnkg YoY.

High Grown April have even though short on last year, have improved to 4 Mnkg a shortfall of about 1.3 Mnkg YoY. Medium grown 2.9 Mnkg is only 0.7 less than last year. Main shortfall improvement in crop is the Low Grown quantity of about 13.3 Mnkg which is only 1.2 Mnkg lower than last year and a considerable improvement on March 2020.

The January – April figures show a deficit all-round with cumulative totals of 16.8 Mnkg against 20 Mnkg YoY for High Growns, 12.5 Mnkg against 15.3 Mnkg YoY for Medium growns and 44 Mnkg in 2020 against 61.6 Mnkg YoY for Low growns.

#### Sri Lanka April 2020 Tea Exports down 13% YoY 2019

Customs data analyzed by Siyaka Research confirms that Sri Lanka April 2020 exports of 18.1 Mnkg shipped against 20.8 Mnkg of April 2019. The drop in exports have been in the value added sector namely Packets 5.9 against 9.3 YoY. Tea Bags 0.9 Mnkg against 1.6 Mnkg and Green Tea 0.2 Mnkg against 0.3 Mnkg YoY. Tea in Bulk have gained by 1.4 Mnkg to 10.8 Mnkg against 9.5 Mnkg of last year. The Instant tea segment shows a gain of 0.3 Mnkg against 0.2 Mnkg of last year.

All segments show a drop in exports in January todate with 35.8 Mnkg of Bulk Tea against 39.6 Mnkg YoY.33.9 Mnkg of Packet tea against 44.6 Mnkg YoY and 6 Mnkg in Tea Bags against 7.7 Mnkg YoY. 1.1 Mnkg in Green Tea against 1.5 Mnkg YoY. This making a total 77.7 Mnkg exported to date against 94.4 Mnkg of last year. In Rupee terms 15.1 bln was earned in April as against 17.3 bln of last year. January – todate value Rs. 64.4 bln is lower by about 15.3 bln on the Rs. 79.7 bln of last year.

Iraq, Turkey, Russia and Iran continue to dominate imports of Ceylon Tea followed by China, Azerbaijan, Chile, Saudi Arabia and Syria. Japan and Libya are the other major markets. What is of note other than for Chile (2.6 Mnkg against 1.4 Mnkg YoY and Saudi Arabia 2.2 Mnkg against 2.1 Mnkg YoY. The other countries have imported less tea for the period.

#### India - Skiffing, unfavourable weather conditions to shave 50% off second flush teas this year

The tea industry in North India is likely to lose close to 50 per cent of its prized second flush teas this year due to the unfavourable weather conditions and skiffing undertaken to support growth of the bush. Second flush is the crop, which is typically harvested between May 15 and June 15. Skiffing is the light pruning of tea to limit the top growth.

As per the data available with Tea Board of India, the North Indian tea estates had produced close to 112.8 million kg (mkg) of crop in May 2019. The estimated production in May is likely to be 50 per cent lower at around 55 mkg this year compared to the same period last year. North Indian tea estates already lost close to 65 per cent of its first flush crop as plucking activities came to a standstill between March 25 and April 13 on account of the countrywide lockdown due to the Covid-19 pandemic. It is estimated that the crop loss is to the tune of around 80 mkg till April this year. Production was close to 129.86 mkg last year in March and April (2019) put together. "The second flush is massively down. We are expecting 50 per cent lower crop in May this year compared with the same period last year, and this is due to the skiffing that happened in April and the slow growth due to the weather conditions," Vivek Goenka, Chairman, Indian Tea Association, told BusinessLine.

Coupled with the crop loss in March and April, North India is estimated to produce close to 140-150 mkg lesser crop till May this year compared to the same period last year. It would be difficult to make up for the lost crop in June and the industry is likely to incur losses of about ₹2,700 crore.

"We are in constant touch with the TRA (Tea Research Association) since this is a new phenomenon and is something we have never experienced in our lives before, so it is difficult to understand the behaviour of the bush. But TRA has been clear that it is difficult to make up for the loss," he said.

Cost push - The industry was anticipating crop loss to be in the range of 10-20 per cent. However, a 50 per cent shortfall in May would cost the industry dear. A 10 per cent loss in crop would push up the cost of production by 15-20 per cent. Though the new season teas are fetching close to ₹20-30 a kg higher price compared to the same period last year, this would not be good enough to offset the increased cost of production. "The current price rise is not good enough to offset the increased cost of production but it will help narrow down our losses. We do not see this shortfall being offset in June also. So, we expect prices to remain firm at least until July," said DP Maheshwari, MD, Jay Shree Tea. The Indian tea industry has already been reeling under higher costs outstripping realisations. Most companies are cash starved and have been facing issues on the profitability front. ITA has also made several representations to the Commerce Ministry to support the industry with some sort of financial aid package which could include interest moratorium and moratorium on working capital. "The current moratorium will only help us for three months but after that we will again fall in that trap because cash flow is an issue. There is nothing for the tea industry in the packages so far announced by the

		Order (	of Sale No	o. 20	
Selling Brokers		26th / 27th May 2020			
		Ex-Estate	Mair	Sale	
			1*	2*	
ASIA SIYAKA	AS	CTB	BC	MB	
Bartleet & Co.	BC	EB	MB	FW	
Ceylon Tea Brokers	CTB	FW	FW	EB	
Eastern Brokers	EB	AS	JK	JK	
Forbes & Walker	FW	MB	EB	CTB	
John Keells	JK	BC	LCB	BC	
Lanka Commodity Brokers	LCB	LCB	CTB	AS	
Mercantile Brokers	MB	JK	AS	LCB	

1\* - Leafy / Tippy / BOP1A / Supplementary

2\* - High & Medium / Off Grades / Dust

wnat's c	on Offer						
			<u>SALE NO. 20</u>			<u>SALE NO. 21</u>	
		LOTS	QUANTITY	CLOSED ON	LOTS	QUANTITY	CLOSED ON
		261	h / 27th May 2020	١.		01st / 02nd June 2	020.
Ex-Estate		571	652,666	06/05/2020	807	956,765	14/05/2020
Main Sale	High & Medium	1,292	656,500	06/05/2020	1,518	803,007	14/05/2020
	Large Leaf	3,542	1,661,677	06/05/2020	3,559	1,688,298	14/05/2020
	Small Leaf	1,823	980,707	06/05/2020	1,867	1,004,245	14/05/2020
Off Grade / BO	P1A	1,822	1,019,848	06/05/2020	2,004	1,134,874	14/05/2020
Dust		357	350,251	06/05/2020	444	451,296	14/05/2020
Premium Flower	ery	247	47,844	06/05/2020	220	41,715	14/05/2020
TOTAL		9,654	5,369,493		10,419	6,080,200	
Re-prints		288	167,472		90	64,008	
Last Year		12,227	7,424,210		11,759	6,844,457	



Asia Siyaka Commodities PLC. 6 20 - 21 May 2020.

### Other Markets

#### MOMBASA MARKET REPORT: SALE NO 20 - 18TH & 19TH MAY, 2020

There was fair general demand for the 186,847 packages (12,376,114.00 kilos) on offer at easier levels and 12.62% remained unsold.

Best BP1s on offer were a weak feature and eased by USC4 to USC67 with brighter varieties better absorbed at firm to USC10 dearer while medium sorts were USC2 to USC14 below last levels where sold; lower medium categories shed USC4 to USC14 with some lines unsold while plainer types were irregular varying between steady to USC13 dearer to easier by up to USC5 and a few invoices were neglected.

The best PF1s available shed USC5 to USC10 while brighter categories eased by USC2 to USC5 and some teas remained without bids while medium varieties were discounted by USC6 to USC10 and a few invoices were unsold. Lower medium sorts met an irregular enquiry ranging between firm to USC9 above previous rates to easier by up to USC25 and many lines remained unsold while plainer sorts varied between steady to USC10 dearer to easier by up to USC6 with a few teas neglected.

Best PDUSTs in the market met an irregular interest varying between firm to USC9 dearer to easier by up to USC6 while brighter types held firm to USC9 below previous week's rates. Medium varieties were steady to USC10 easier and many invoices remained unsold with lower medium sorts discounted by up to USC10 while plainer types held firm to USC4 below last prices.

The best DUST1s available saw an irregular enquiry and ranged between firm to USC45 dearer to easier by up to USC14 with brighter sorts varying between firm to USC6 above previous prices to easier by up to USC15 where sold. Mediums met an irregular activity and ranged between USC8 to USC14 above previous rates to easier by USC10 to USC15 and many lines were neglected while lower mediums were discounted by up to USC10 with some teas unsold. Plainer descriptions shed USC6 to USC8 and few teas were neglected.

In the Secondary Catalogues, BPs were firm with PFs easier. Clean well sorted coloury Fannings appreciated with DUSTs firm. Other Fannings were steady while DUSTs held value. BMFs were well absorbed.

Pakistan Packers lent useful and strong interest with increased support from Bazaar while Egyptian Packers and Sudan were active but at lower levels. There was reduced enquiry from Kazakhstan, other CIS nations, Yemen, other Middle Eastern countries, UK and Russia. Afghanistan were active but selective with Iran selective. Somalia were active at the lower end of the market.

KENYA CTC Quotations USC/kg	BP1 (19/05/2020)	BP1 (12/05/2020)	PF1 (19/05/2020)	PF1 (12/05/2020)
Best	200-565	204-632	210-326	215-336
Good	200-240	200-230	210-233	215-235
Good Medium	196-216	200-230	198-226	206-232
Medium	188-200	190-206	190-212	200-222
Lower Medium	122-218	126-232	130-194	155-194
Plainer	100-165	087-170	094-172	084-178

KENYA CTC Quotations USC/kg	PD (19/05/2020)	PD (12/05/2020)	D1 (19/05/2020)	D1 (12/05/2020)
Best	200-327	206-318	190-300	204-255
Good	196-234	205-234	179-240	204-234
Good Medium	182-228	205-219	190-228	205-214
Medium	180-220	184-220	170-225	180-212
Lower Medium	130-194	140-204	135-194	147-204
Plainer	080-182	084-182	092-174	100-180

Soruce : Africa Tea Brokers Ltd.

## Sri Lanka Tea Exports - April 2020.

#### Sri Lanka Tea Exports Prime Destinations ~ To End April

						Kgs
Country	Bulk	Packeted	Bags	Others	2020	2019
IRAQ	1,347,920	9,486,105	20,843	0.400	10.0/0.07/	10 550 000
_				8,408	10,863,276	12,550,000
TURKEY	2,678,507	7,231,923	42,928	7,554	9,960,912	11,308,471
RUSSIA	8,069,414	1,238,271	208,880	171,461	9,688,026	10,528,943
IRAN	2,676,557	2,391,349	1,146	954	5,070,006	7,077,517
CHINA	2,553,256	407,119	55,906	88,619	3,104,900	3,728,788
AZERBIJAN	2,917,250	137,271	1,252	4,385	3,060,158	3,196,066
CHILE	2,266,473	50,611	272,727	13,546	2,603,357	1,440,879
S. ARABIA	725,570	910,511	577,159	41,312	2,254,552	2,141,195
SYRIA	248,392	1,833,365	136,347	4,306	2,222,410	3,064,237
JAPAN	1,653,033	125,655	202,872	7,005	1,988,565	2,176,185
GERMANY	1,131,364	704,444	41,493	72,510	1,949,811	2,581,345
LIBYA	0	1,732,274	0	91,100	1,823,374	5,219,440
Other	9,504,477	7,677,862	4,436,799	1,528,735	23,147,873	29,405,139
GRAND	35,772,213	33,926,760	5,998,352	2,039,895	77,737,220	94,418,205

Source: SL Customs / Siyaka Research

contd..

#### Exports By Category - To End April 2020

	Quantit	ty (Kg)	Value	(Rs.)	Avg FOB per Kg		
	2020	2019	2020	2019	2020	2019	
Tea in Bulk	35,772,213	39,607,579	25,923,753,204	29,673,975,752	724.69	749.20	
Tea in Packets	33,926,760	44,588,415	26,269,441,765	34,630,927,632	774.30	776.68	
Tea Bag	5,998,352	7,715,104	8,621,112,818	11,215,202,869	1437.25	1453.67	
Instant Tea	910,771	994,430	1,263,285,535	1,277,303,750	1387.05	1284.46	
Green Tea	1,129,124	1,512,677	2,291,140,895	2,904,695,400	2029.13	1920.24	
Other Tea							
Grand Total	77,737,220	94,418,205	64,368,734,217	79,702,105,403	828.03	844.14	

Source: SL Customs / Siyaka Research

Asia Siyaka Commodities PLC. 7 20 - 21 May 2020.

## Sri Lanka Tea Production - April 2020

Black Tea		April		Toda	nte	(kgs)
	2020	2019	+/- %	2020	2019	+/- %
High Grown	3,964,026	5,190,500	-23.6	16,507,185	19,650,790	-16.0
Medium Grown	2,942,039	3,661,682	-19.7	12,304,548	14,911,875	-17.5
Low Grown	13,284,895	14,560,188	-8.8	43,983,087	61,575,682	-28.6
Total	20,190,960	23,412,370	-13.8	72,794,820	96,138,347	-24.3

All Teas		April		Todate			
	2020	2019	+/- %	2020	2019	+/- %	
Orthodox	18,498,568	21,895,989	-15.5	65,779,465	89,214,282	-26.3	
CTC	1,692,392	1,516,381	11.6	7,015,354	6,924,065	1.3	
Green Tea	74,008	224,105	-67.0	519,980	923,578	-43.7	
Total	20,264,968	23,636,475	-14.3	73,314,800	97,061,925	-24.5	

		Production <sup>7</sup>	Frand	( in	Mnka)
Black Tea	Feb.20	Mar.20	Apr.20	May.19	Jun.19
High Grown	4.37	3.30	3.96	7.92	6.21
Medium Grown	3.31	2.56	2.94	5.61	4.42
Low Grown	10.10	7.31	13.28	20.38	16.62
Total	17.78	13.16	20.19	33.91	27.25
		Production	on Trend		
All Teas	Feb.20	Mar.20	Apr.20	May.19	Jun.19
Orthodox	15.99	11.72	18.49	31.48	25.31
CTC	1.78	1.44	1.69	2.43	1.93
Green Tea	0.17	0.11	0.74	0.33	0.28
Total	17.94	13.27	20.92	34.24	27.52

#### Soruce:SLTB/Siyaka Research

## Sri Lanka Monthly Tea Production - 2020.

MONTH		MO	NTH ON MON	NTH				(in Kgs) CUMULATIVE VARIANCE						
	* 2020	* 2019	# 2018	# 2017	2016	* 2020	* 2019	# 2018	2017	2016	19/20	18/19	17/18	16/17
January	21,938,932	23,208,021	24,543,117	21,686,490	25,219,836	21,938,932	23,208,021	24,543,117	21,686,490	25,219,836	(1,269,089)	(1,335,096)	2,856,627	3,533,346
February	17,948,397	21,595,103	21,182,885	18,612,926	22,990,770	39,887,328	44,926,897	45,726,003	40,299,416	48,210,606	(5,039,569)	(799,106)	5,426,587	7,911,190
March	13,280,712	28,154,483	28,608,091	26,577,364	22,207,986	53,269,461	73,190,039	74,334,093	66,876,779	70,418,592	(19,920,578)	(1,144,054)	7,457,314	3,541,813
April	20,264,968	23,623,174	28,018,336	32,944,630	27,337,272	73,314,800	97,053,034	102,352,429	99,821,409	97,755,864	(23,738,234)	(5,299,395)	2,531,020	(2,065,545)
May		34,109,169	32,535,132	29,716,999	30,823,539		131,166,750	134,887,561	129,538,408	128,579,403		(3,720,811)	5,349,153	(959,005)
June		27,195,798	23,266,625	27,239,925	25,674,865		158,468,839	158,154,186	156,778,334	154,254,268		314,653	1,375,852	(2,524,066)
July		25,271,023	23,924,705	25,710,495	21,513,809		184,064,541	182,078,891	182,488,829	175,768,077		1,985,650	(409,938)	(6,720,752)
August		26,084,393	21,563,792	24,860,951	23,256,320		210,879,631	203,642,683	207,349,780	199,024,396		7,236,948	(3,707,097)	(8,325,384)
September		21,737,325	19,387,362	25,735,876	19,951,957		232,726,464	223,030,045	233,085,656	218,976,353		9,696,419	(10,055,611)	(14,109,303)
October		20,813,459	29,714,131	25,719,444	18,705,435		253,728,392	252,744,176	258,805,100	237,681,788		984,216	(6,060,924)	(21,123,312)
November		23,964,024	24,892,904	24,981,719	27,712,102		278,178,074	277,637,081	283,786,819	265,393,890		540,993	(6,149,738)	(18,392,929)
December		21,893,818	26,307,154	23,932,986	27,179,696		300,133,995	303,944,234	307,719,805	292,573,586		(3,810,239)	(3,775,571)	(15,146,219)