



Weekly Tea Update

"DEUTSCHE HOUSE",
320, T.B. Jayah Mawatha,
Colombo 10.

Ph: +94 11-2678146 / +94-11-4600700
Website: www.asiasiyaka.com

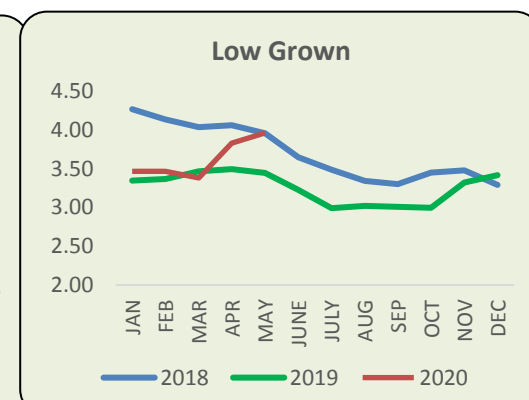
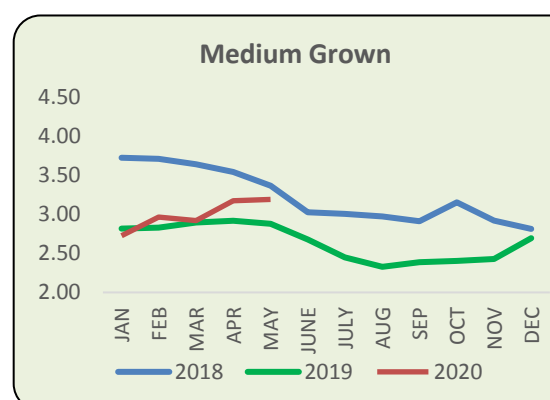
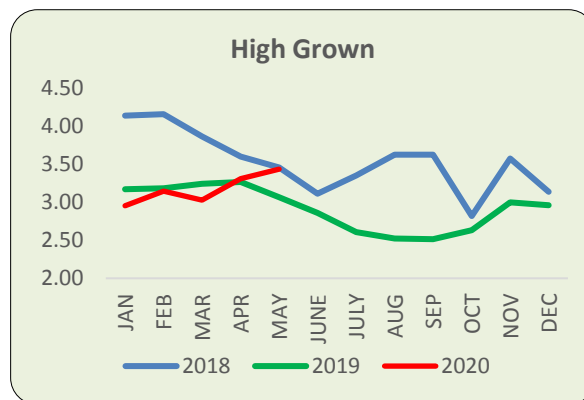
Fax: +94-11-2678145

SALE NO: 22
09 - 10 June 2020.

COMMODITIES PLC.

SRI LANKA MONTHLY TEA SALE AVERAGES (USD/Kg)

Three Year Price Trend



Quantity Sold

01st - 06th June 2020

	2020 Weekly	2020 Todate	2019 Weekly	2019 Todate
(Kg)				
Private Sale	61,312	2,119,023	116,092	2,741,507
Public Auction	5,363,115	101,091,483	5,948,189	123,404,248
Forward Contracts	0	52,240	3,000	284,230
Direct Sale	0	319,931	16,050	758,826
Total	5,424,427	103,582,677	6,083,331	127,188,811
BMF Excluded from Private Sale	21,057	3,715,753	427,277	4,500,685

- Low Grown - Tippy teas sold at lower rates
- Ex- Estate catalogues lower once again
- India -Tea exports likely to register a fall
- Kenya bumper harvest continues
- Global black tea output goes up 16.43%

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High Grown

BOP

	This Week	Last Week	
Best Westerns	580-700	600-720	Select best Westerns lower Rs. 20 to Rs.
Below Best Westerns	500-560	550-580	30. Below but and bottom lost up to Rs. 50.
Other Westerns	470-50	510-540	Few Nuwara Eliyas on offer, maintained.
Nuwara Eliya	650N	NA	Udapussellawas were irregularly lower.
Brighter Udapussellawa	480-600	500-610	Uvas were lower Rs. 10 to Rs. 20.
Other Udapussellawa	430-460	430-480	
Best Uva	500-810	500-780	
Other Uva	420-470	430-480	

PEKOE/PEKOE1

	(Rs/Kg)	This Week	Last Week	
Best		730-890	700-900	Best teas held firm. Others were irregular.
Below Best		500-600	400-580	
Others		420-500	420-500	

FBOP/FBOP1

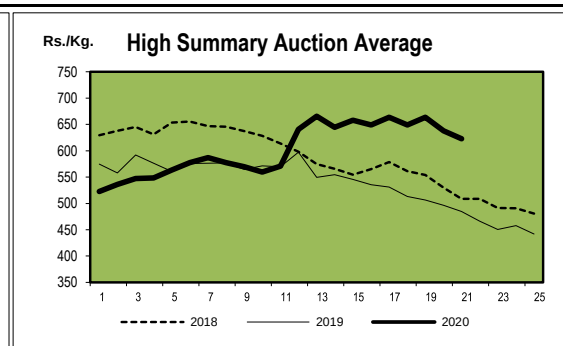
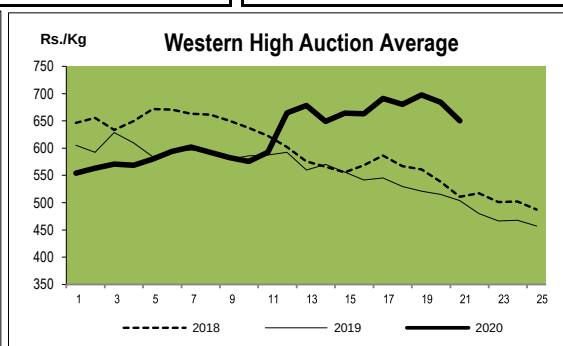
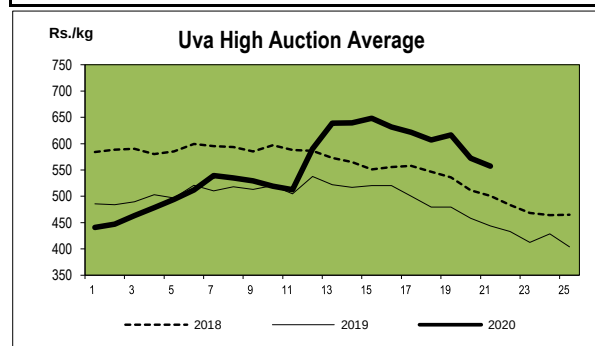
	(Rs/Kg)	This Week	Last Week	
Best		660-980	680-1120	Best teas met with lower demand. Below best were firm. Poorer teas dropped Rs. 30 to Rs. 50.
Below Best		530-630	530-620	
Others		450-500	470-520	

BOPF

	This Week	Last Week	
Best Westerns	660-720	700-790	Best and below best Westerns lost Rs. 50 to Rs. 70. Light liquoring's lower up to Rs. 100.
Below Best Westerns	590-640	620-680	
Other Westerns	520-570	550-600	Hardily any Nuwara Eliyas on offer.
Nuwara Eliya	780N	650N	Uvapussellawas about firm on last.
Brighter Udapussellawa	560-750	570-630	Clean Uvas were lower Rs. 20 to Rs. 30.
Other Udapussellawa	480-530	480-530	Others even more.
Best Uva	550-730	580-670	
Other Uva	450-520	480-550	

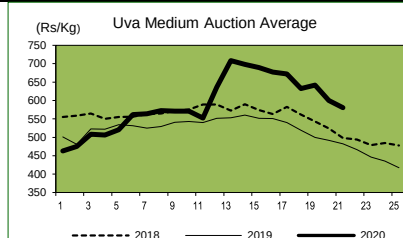
OP/OP1

	(Rs/Kg)	This Week	Last Week	
Best		620-890	620-900	Select best teas were lower Rs. 30 to Rs. 50. Others firm.
Below Best		540-600	540-640	
Others		460-520	500-580	

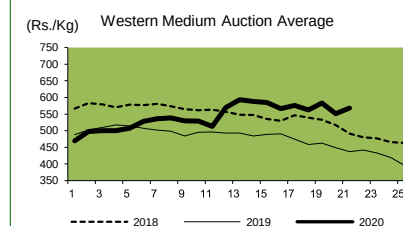


Medium Grown

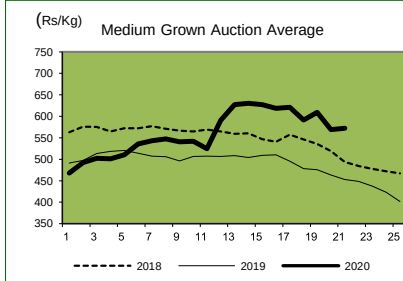
(Rs/Kg)		
	This Week	Last Week
Best Medium	540-940	580-1000
Other Medium	450-500	480-550
Lower Rs. 30 to Rs. 50 and more.		



(Rs/Kg)		
	This Week	Last Week
Best Medium	530-690	580-750
Other Medium	450-500	490-530
Lower up to Rs. 50.		



(Rs/Kg)		
	This Week	Last Week
Best Medium	630-790	560-810
Other Medium	430-580	430-510
Best teas were firm. Others depreciated following quality.		



(Rs/Kg)		
	This Week	Last Week
Best Medium	730-870	700-800
Other Medium	580-700	540-600
Bolder varieties were dearer Rs. 30 to Rs. 50		

Unorthodox

(Rs/Kg)			(Rs/Kg)		
	This Week	Last Week		This Week	Last Week
Best BP1	500-620	500-590	Best PF1	480-850	520-610
Other BP1	420-450	420-480	Other PF1	380-460	400-500
Maintained.			High and medium teas lower Rs. 30 to Rs. 40. Low grown even more.		

Off Grades

Better FGS1 / FGS

	This Week	Last Week
High	550-590	540-590
Medium	370-400	350-420
Low	360-420	330-370

Best liquoring teas were irregularly firm.

Other FGS1 / FGS

	This Week	Last Week
High	250-290	250-300
Medium	250-290	250-300
Low	250-290	250-300

Poorer quality teas were firm to easier.

Better BOP1A / BM

	This Week	Last Week
High	400-480	370-440
Medium	400-480	370-440
Low	400-490	380-450

Best teas gained in value by Rs. 30.

Other BOP1A / BM

	This Week	Last Week
High	260-310	250-310
Medium	260-310	250-310
Low	260-310	250-310

Poorer teas were firm.

Better BP

	This Week	Last Week
	560-630	550-630

Best BP's were firm.

Other BP

	This Week	Last Week
	250-340	250-380

Poorer BP's were easier by Rs. 10 to Rs. 20.

Dust

Better Primary (Orthodox)

	This Week	Last Week
High	630-850	630-960
Medium	420-460	420-460
Low	460-610	400-570

Except for Low grown , others sold by Rs. 20 to Rs. 30 easier.

Other Primary (Orthodox)

	This Week	Last Week
High	400-630	400-630
Medium	460-590	400-620
Low	400-470	400-470

Irregularly lower.

Better primary (CTC)

	This Week	Last Week
High	520-620	520-670
Medium	540-590	540-590
Low	480-650	480-810

Firm to irregularly lower.

Other Primary (CTC)

	This Week	Last Week
High	380-420	380-400
Medium	340-400	340-400
Low	340-360	370-360

Firm on last.

Better Secondary

	This Week	Last Week
	300-400	300-380

Firm to slightly dearer by Rs. 10 to Rs. 20.

Other Secondary

	This Week	Last Week
	270-300	260-270

Firm to slightly dearer Rs. 10 to Rs. 20.

Low Grown

	(Rs./Kg)		
FBOP1	This Week	Last Week	
Select Best	740-780	770-820	Select best teas were Rs. 30 to Rs. 50 per Kg lower. All others were Rs. 20 to Rs. 40 per Kg lower.
Best	670-720	700-750	
Secondary	600-630	640-670	
Poor	540-570	600-620	

FBOP	This Week	Last Week	
Select Best	900-950	900-950	Except for poorer sorts, all others were Rs. 20 to Rs. 40 per Kg lower.
Best	760-790	780-830	
Secondary	670-700	700-730	
Poor	630-650	630-660	

FBOPF1	This Week	Last Week	
Select Best	830-860	870-900	Select best and best teas were Rs. 20 to Rs. 40 per Kg lower. Below best and poorer sorts gained Rs. 10 to Rs. 20 per Kg.
Best	770-800	800-850	
Secondary	670-720	700-750	
Poor	630-650	630-660	

FBOPF	This Week	Last Week	
Select Best	800-900	900-1000	Select best teas were firm on last week's levels. All others were Rs. 20 to Rs. 40 per Kg lower.
Best	600-650	650-750	
Secondary	470-520	500-550	
Poor	380-420	400-450	

FBOPFEXSP / SP	This Week	Last Week	
Best (Long Leaf)	2400-2800	2500-3000	Select best long leaf tippy teas were irregularly lower Rs. 50 to Rs. 100 per Kg. Best teas were firm on last week's levels. Select best small leaf tippy teas were Rs. 200 to Rs. 300 lower. Best teas were Rs. 30 to Rs. 50 per Kg lower.
Below Best	1700-2000	1800-2200	
Best (Small Leaf)	2700-3000	3300-3600	
Below Best	1600-1800	1900-2200	

BOP	This Week	Last Week	
Select Best	900-930	870-920	Select best and best teas were firm on last week's levels. Best and below best teas were RRs. 20 to Rs. 40 per Kg lower.
Best	770-820	800-850	
Secondary	640-720	700-750	
Poor	540-580	600-650	

BOPF	This Week	Last Week	
Select Best	650-700	670-720	Select best and best teas were Rs. 30 to Rs. 50 per Kg lower. All others held firm.
Best	550-600	600-650	
Secondary	400-430	430-450	
Poor	350-380	380-420	

	(Rs./Kg)		
BOP1	This Week	Last Week	
Select Best	1050-1450	1060-1300	Select best teas eased Rs. 20 to Rs. 30 per Kg all round. All others were firm on last week's levels.
Best	1020-1050	1020-1050	
Secondary	850-1000	850-1000	
Poor	730-850	730-850	

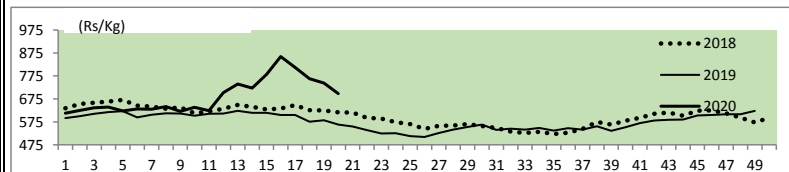
OP1	This Week	Last Week	
Select Best	1500-2200	1500-2200	Gained Rs. 5 to Rs. 10 per Kg all round.
Best	1150-1480	1150-1480	
Secondary	980-1100	980-1100	
Poor	680-880	680-880	

OP	This Week	Last Week	
Select Best	900-980	890-940	Appreciated Rs. 10 to Rs. 20 per Kg all round.
Best	820-900	810-890	
Secondary	780-820	770-810	
Poor	640-730	630-720	

OPA	This Week	Last Week	
Select Best	750-880	740-920	Select best teas were firm on last week's levels. All others gained Rs. 10 to Rs. 15 per Kg and more at times.
Best	690-720	680-710	
Secondary	610-670	600-660	
Poor	390-620	380-610	

PEK	This Week	Last Week	
Select Best	900-1300	900-1200	Were firm on last week's levels.
Best	780-870	780-870	
Secondary	660-750	660-750	
Poor	600-650	600-650	

PEK1	This Week	Last Week	
Select Best	930-1160	930-1160	Were firm on last week's levels.
Best	730-820	730-820	
Secondary	690-720	690-720	
Poor	600-660	600-660	



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Sale Averages				
Gross Sale Averages				
Sale of 02nd June 2020				
	Week		To date	
	<u>2020</u>	<u>2019</u>	<u>2020</u>	<u>2019</u>
Uva High	557.44	443.63	557.77	497.53
Western High	650.06	504.01	613.34	570.97
High Grown	622.85	484.63	596.66	550.25
Uva Medium	580.45	482.13	599.28	526.80
Western Medium	567.67	436.99	536.90	488.99
Medium Grown	571.95	452.43	556.36	499.45
Low Grown	667.55	554.53	671.70	601.22
TOTAL	641.04	523.61	636.37	574.84
Weekly Averages				
	(Rs/Kg)			
	<u>02/06/2020</u>	<u>27/05/2020</u>	<u>21/05/2020</u>	<u>14/05/2020</u>
Uva High	557.44	572.22	616.84	606.89
Western High	650.06	684.26	697.58	680.16
High Grown	622.85	637.71	663.52	649.27
Uva Medium	580.45	600.03	641.82	632.39
Western Medium	567.67	551.48	583.51	562.25
Medium Grown	571.95	569.09	609.36	591.51
Low Grown	667.55	698.41	744.37	762.48
TOTAL	641.04	666.86	733.60	712.44
Crop & Weather				
Western regions reported bright weather during the mornings with afternoon showers. Uva region experienced dull weather with occasional showers whilst Low grown reported showery weather conditions throughout the week.				
All planting districts reported an inceased of the crop intake.				

Market Comment

6.64 Mnkq of tea were on offer at this weeks Colombo Tea Auction 2.71 Mnkq were Low Grown Main Grades and 2.31 Mnkq were High and Mid Grown Main Grades.

Low Grown met with fair demand. Select best BOP1s lost out in value; others held firm. OP1/OPs were firm to dearer. Well-made OPAs were firm, whilst best and secondaries appreciated in value. Pekoe / Pekoe1's were firm on last week's levels. In the Tippy Small leaf catalogues select best and best FBOP1 / FBOPs sold at lower rates. Stylish FBOPF1s were discounted; whilst poorer varieties gained in value. Select best FBOPFs were firm on last; others sold at lower rates. BOP / BOPFs were marginally lower all-round. In the Premium Flowery catalogues long leaf and small leaf tippy teas were discounted sharply.

The Ex-Estate auction this week was one again a much lower market following quality. Select Western BOPs lost Rs. 20 to Rs. 30, whilst the bottom dropped upto Rs. 50. Below best Coloury Western BOPFs and the bottom lost Rs. 50 to Rs. 70, whilst light liquoring's were lower Rs. 100 and times more. Hardly any Nuwara Eliya's were on offer. Udupussellawa BOPs were irregularly lower their BOPFs about maintained. Uva BOPs were lower Rs. 10 to Rs.20 and the Clean BOPFs were lower Rs. 20 to Rs. 30 and others even more. Medium BOP / BOPFs were lower Rs. 30 to Rs. 50 and times more. CTC BP1s were about firm, whilst High and Medium PF1s were lower Rs. 30 to Rs. 40 with Low Grown dropping further.

Monthly Sale USD Averages

Analyzing our cover page charts we are still below 2018 US Dollar returns. In fact the 2020 income upto March is on par or lower than even 2019 which was as a year not so productive. Even with a sharp increase in Sri Lanka Rupee returns our US Dollar income remains lower and in fact it is only in May, the High Grown and Low Grown average US Dollar income is comparable with 2018.

Global black tea output goes up 16.43%

Global black tea production in the current calendar 2020 till April has increased by 16.43 per cent over the same period in 2019. "Our compilation of the data received from various producing countries shows that global black tea production till April rose to 343.74 million kg (mkg) from 295.24 mkg last year," Rajesh Gupta, compiler of the annual *Global Tea Digest*, told *BusinessLine*.

This increase of 48.50 mkg marked a gain of 16.43 per cent.

A substantial increase has come from Kenya. "It has produced 208.22 mkg till April as against 132.41 mkg in Jan-Apr 2019. This increase of 75.81 mkg marked a gain of 57.25 per cent," Rajesh Gupta pointed out.

This has offset the loss in other countries. Sri Lanka produced 73.81 mkg as against 96.57 mkg in Jan-Apr 2019. This marked a loss of 22.76 or 23.57 per cent.

Malawi lost 1.62 mkg or 5.66 per cent to produce 26.98 mkg till April. Bangladesh's output dropped to 4.19 mkg from 8.64 mkg, a loss of 4.45 mkg or as much as 51.50 per cent.

"Indian production till February rose to 30.54 mkg from 29.02 mkg in Jan-Feb 2019, marking a gain of 1.52 mkg or 5.24 per cent," Rajesh Gupta noted. (Source: The Hindu).

India -Tea exports likely to register a fall

Tea exports from India is likely to witness a decline this year despite steady demand from some of its traditional markets. Exports in volume terms could see a 10-20 per cent drop on the back of the estimated decline in production and the resultant increase in prices. In 2019, India exported close to 248.29 million kg (mkg) of tea, which was down by around three per cent as against 256.06 mkg in 2018.

In value terms, however, it fetched around 5 per cent higher price and sold at a unit price of ₹ 225.81 a kg in 2019, as against ₹ 216.16 a kg in 2018.

In value terms, however, India earned around 8 per cent higher price and sold at a unit price of ₹225.97 a kg in 2019, as against ₹208.36 a kg in 2018.

According to Anshuman Kanoria, Chairman of Indian Tea Exporters' Association (ITEA), while it is difficult to estimate the exact impact as yet, it is likely that exports could decline by 10-20 per cent this year over last year.

"We are probably looking at some decline in exports – whether it will be 10 or 20 per cent remains to be seen.

However, given the fact that there is good global demand, we are optimistic of keeping the decline to the minimum. We expect the drop to be more in volume terms because the unit price of tea is slightly higher this year," Kanoria told *BusinessLine*.

Firm demand

There was a spurt in branded tea sales at supermarkets at the beginning of this year, primarily due to panic buying by consumers due to the pandemic scare. There has also been good demand for tea on online and e-commerce channels. "The overall trend in terms of international demand is positive. Some of the key markets for Indian tea, such as Iran, is also short on supply and is looking for tea at the moment. So, in terms of overall demand, it is a plus ... how long it will sustain is something that needs to be seen," he said.

The higher production in Kenya has brought down the price of CTC. This can have some negative impact on CTC exports from India. However, the demand for orthodox tea looks good. Iran and CIS together account for 40 per cent of India's tea exports. While the demand for Indian tea in Iran has been firm so far, Russia, which is a price sensitive market, is likely to see some impact. "My main concern is not so much of demand but the availability of raw material. We are really looking at an uptick in quality and crop from June onwards because so long as there is a shortage and prices are high, there would be a resistance to markets willing to take. In Russia, we are seeing a bit of an impact where there is price resistance and they are looking at lower value teas and if they don't get it then we might lose some share in that market," he pointed out. (Source: Business Line).

Selling Brokers		Order of Sale No. 23		
		16th / 17th June 2020		
		Ex-Estate	Main Sale	
			1*	2*
ASIA SIYAKA	AS	AS	JK	JK
Bartleet & Co.	BC	MB	LCB	CTB
Ceylon Tea Brokers	CTB	BC	CTB	BC
Eastern Brokers	EB	LCB	EB	AS
Forbes & Walker	FW	JK	AS	LCB
John Keells	JK	CTB	BC	MB
Lanka Commodity Brokers	LCB	EB	MB	FW
Mercantile Brokers	MB	FW	FW	EB

1* - Leafy / Tippy / BOP1A / Supplementary

2* - High & Medium / Off Grades / Dust

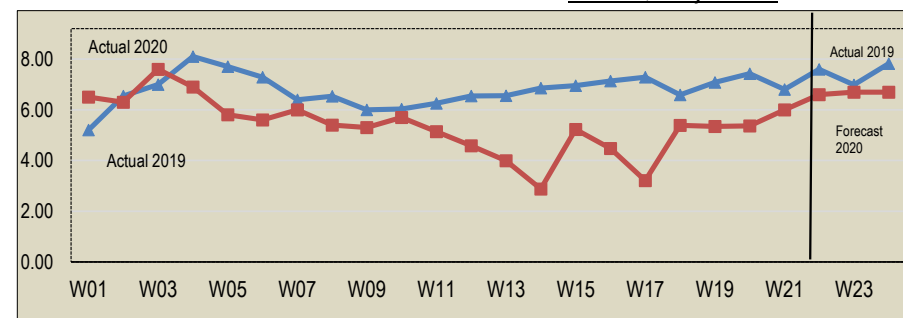
What's on Offer

SALE NO. 23				SALE NO. 24			
		LOTS	QUANTITY	CLOSED ON	LOTS	QUANTITY	CLOSED ON
		16th / 17th June 2020.			23rd / 24th June 2020.		
Ex-Estate		890	1,061,947	28/05/2020	759	886,719	04/06/2020
Main Sale	High & Medium	1,867	1,045,971	28/05/2020	1,791	975,352	04/06/2020
	Large Leaf	3,818	1,743,050	28/05/2020	3,906	1,792,100	04/06/2020
	Small Leaf	1,898	987,193	28/05/2020	2,065	1,087,515	04/06/2020
Off Grade / BOP1A		2,215	1,303,573	28/05/2020	2,184	1,268,907	04/06/2020
Dust		533	566,736	28/05/2020	428	436,504	04/06/2020
Premium Flowery		298	52,769	28/05/2020	370	67,056	04/06/2020
TOTAL		11,519	6,761,239		11,503	6,514,153	
Re-prints		382	224,206		1,017	517,562	
Last Year		12,611	7,613,360		12,572	7,823,049	

Asia Siyaka Commodities PLC.

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Auction Quantity Forecast



09 - 10 June 2020.

Other Markets

MOMBASA MARKET REPORT: SALE NO 23 – 08TH & 09TH JUNE, 2020

Good general demand for the 190,058 packages (12,499,547.50 kilos) in the market which eased towards the close at irregular levels. 22.04% remained without bids.

The best BP1s available held firm to USC12 easier while brighter varieties shed up to USC18 and some invoices were unsold but a few improved lines gained up to USC2. Mediums saw an irregular enquiry ranging between USC2 to USC16 above previous rates to easier by up to USC10 while lower medium types were firm to USC6 easier with plainer descriptions varying between firm to USC12 dearer to easier by a similar rate and some teas were neglected.

Best PF1s in the market eased by USC7 to USC13 with brighter sorts opening at firm rates but eased by up to USC7 as the sale progressed while medium categories opened at steady to USC5 easier but closed up to USC8 below previous prices; lower medium sorts were discounted by USC4 to USC15 with some lines remaining without interest. Plainer varieties were generally firm on previous levels.

The best PDUSTs on offer were better absorbed at firm to USC8 dearer with brighter types steady to USC8 dearer while mediums held firm to USC3 above previous levels to easier by a similar rate. Lower medium categories met good absorption but eased by up to USC25 although a few improved lines gained up to USC2 while plainer descriptions were irregular and varied between steady to USC2 dearer to easier by up to USC4 and a few invoices were neglected.

Best DUST1s available met improved enquiry at USC12 to USC19 dearer while brighter varieties appreciated by up to USC10 following quality with mediums irregular and ranged between firm to USC3 above previous week's levels to easier by up to USC5 and many invoices were neglected. Lower medium types held steady to USC5 easier and some lines remained without bids with plainer categories USC2 to USC6 above previous prices but some invoices and plainest were neglected.

In the Secondary Catalogues, BPs held value while PFs were steady. Clean well sorted coloury Fannings were firm with similar DUSTs easier. Other Fannings held value while DUSTs were discounted. BMFs were well absorbed.

Egyptian Packers lent strong enquiry and were dominant with increased support from Bazaar while UK and Russia were active. Yemen and other Middle Eastern countries were active but selective with reduced interest from Pakistan Packers, Kazakhstan and other CIS states. Sudan were active but selective with Afghanistan selective. Iran were barely active while Somalia were active at the lower end of the market.

KENYA CTC Quotations

USC/kg	BP1 (09/06/2020)	BP1 (03/06/2020)	PF1 (09/06/2020)	PF1 (03/06/2020)
Best	190-530	190-542	197-322	204-335
Good	167-213	185-211	193-216	200-216
Good Medium	196-210	192-220	179-209	184-216
Medium	180-212	178-196	170-200	178-202
Lower Medium	118-190	118-196	135-182	150-186
Plainer	075-158	088-146	080-168	080-168

KENYA CTC Quotations

USC/kg	PD (09/06/2020)	PD (03/06/2020)	D1 (09/06/2020)	D1 (03/06/2020)
Best	200-332	200-324	200-330	188-311
Good	198-229	190-226	186-242	176-232
Good Medium	168-218	170-218	160-234	165-233
Medium	170-220	168-220	160-215	160-212
Lower Medium	135-198	150-196	125-196	130-196
Plainer	082-186	086-184	080-184	094-182

Country Report - Kenya

Kenya Tea Production (April Update)

MONTH	MONTH ON MONTH					YEAR TO DATE					CUMULATIVE VARIANCE			
	2020	2019	2018	2017	2016	2020	2019	2018	2017	2016	20/19	19/18	18/17	17/16
January	53,635	48,386	40,834	32,990	50,310	53,635	48,386	40,834	32,990	50,310	5,249	7,552	7,844	(17,320)
February	49,201	31,445	27,939	22,600	43,970	102,836	79,831	68,773	55,600	94,280	23,005	11,058	13,173	(38,680)
March	55,730	26,461	30,986	34,498	45,330	158,566	106,293	99,760	90,094	139,610	52,273	6,533	9,666	(49,516)
April	49,650	26,130	44,579	31,458	37,910	208,220	132,420	144,340	121,552	177,177	75,800	(11,920)	22,788	(55,625)
May		37,750	43,350	38,820	37,200		170,180	187,690	160,370	214,710		(17,510)	27,320	(54,340)
June		42,420	43,299	40,537	35,872		212,610	230,995	200,912	250,590		(18,385)	30,083	(49,678)
July		31,450	35,270	31,565	29,504		244,060	266,270	232,478	280,096		(22,210)	33,792	(47,618)
August		37,200	37,400	32,693	29,589		281,260	303,670	265,171	309,685		(22,410)	38,499	(44,514)
September		35,530	42,530	38,386	36,800		316,800	346,240	303,557	346,662		(29,440)	42,683	(43,105)
October		46,305	49,283	43,420	41,340		363,105	395,520	346,980	388,000		(32,415)	48,540	(41,020)
November		45,087	45,648	45,373	39,903		408,193	441,168	392,351	427,907		(32,975)	48,817	(35,556)
December		50,650	51,829	47,506	45,110		458,850	492,998	439,857	473,010		(34,148)	53,141	(33,153)