

27th July 01ct August 2020

# Weekly Tea Update

"DEUTSCHE HOUSE", 320, T.B. Jayah Mawatha, Colombo 10.

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Website: www.asiasiyaka.com

SALE NO: 30 04 August 2020.

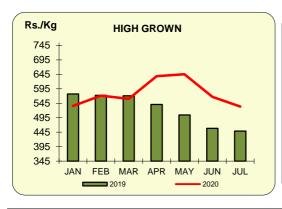
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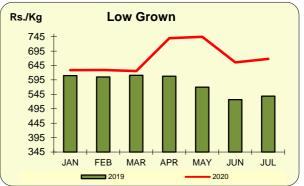
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# SRI LANKA MONTHLY TEA SALE AVERAGES (Rs/Kg) Monthly Trend (January to July)

Fax: +94-11-2678145







# Quantity Sold

| 27th July - 01st August 2020   |           |             |           |             |
|--------------------------------|-----------|-------------|-----------|-------------|
|                                | 2020      | 2020        | 2019      | 2019        |
|                                | Weekly    | Todate      | Weekly    | Todate      |
| (Kg)                           |           |             |           |             |
| Private Sale                   | 102,258   | 2,762,115   | 118,091   | 3,816,080   |
| Public Auction                 | 5,480,219 | 148,239,332 | 6,388,544 | 174,182,746 |
| Forward Contracts              | 2,000     | 95,400      | 51,760    | 431,500     |
| Direct Sale                    | 0         | 319,931     | 36,100    | 1,085,249   |
| Total                          | 5,584,477 | 151,416,778 | 6,594,495 | 179,515,575 |
| BMF Excluded from Private Sale | 42,010    | 5,451,734   | 329,388   | 6,340,791   |
|                                |           |             |           |             |

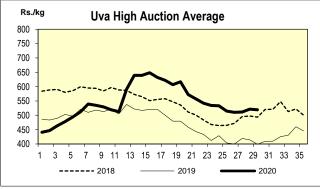
- Low Growns Pekoe / Pekoe1's were firm to lower
- Ex Estate fair general demand 2
- India -Tea Board to try out new auction system
- Kenya Half-year tea earnings drop by Sh5 billion
- India -Tea growers set to reap virus bonanza as prices soar amid lower production

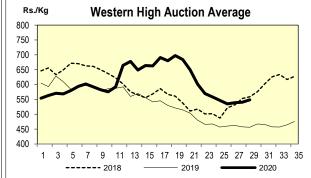
| High Grow              | 'n        |           |  |              |           |           |   |
|------------------------|-----------|-----------|--|--------------|-----------|-----------|---|
| ВОР                    |           |           |  | PEKOE/PEKOE1 | (Rs/      | Kg)       |   |
|                        | This Week | Last Week | Select best <b>Westerns</b> were about firm on last. |              | This Week | Last Week |   |
| Best Westerns          | 570-660   | 570-670   | Few improved below best gained up to Rs. 20.         | Best         | 830-940   | 800-940   | Best shotty teas were dearer Rs. 30 to Rs. 50. Others |
| Below Best Westerns    | 530-560   | 500-550   | r ew improved below best gained up to Ns. 20.        | Below Best   | 580-680   | 550-650   | appreciated as well.                                  |
| Other Westerns         | 500-510   | 500-510   | Others and bottom were irregularly lower Rs. 10      | Others       | 550-600   | 520-560   |   |
| Nuwara Eliya           | 550-570   | 550N-590  | to Rs. 20. <b>Nuwara Eliyas</b> were irregular.      |              |           |           |   |
| Brighter Udapussellawa | 510-530   | 500-530   |  | FBOP/FBOP1   | This Week | Last Week |   |
| Other Udapussellawa    | 440-500   | 420N-480  | Udapussellawas were about Rs. 10 to Rs. 20           | Best         | 680-880   | 700-960   | All round lower Rs. 20 to Rs. 30.                     |
| Best Uva               | 540-810   | 540-760   | dearer. Uvas tended irregular.                       | Below Best   | 550-650   | 550-650   |   |
| Other Uva              | 460-500   | 460-500   |  | Others       | 480-550   | 500-550   |   |

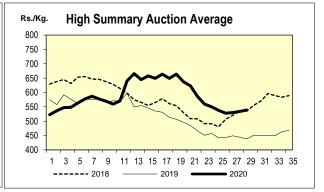
| BOPF                   |           |           |   |
|------------------------|-----------|-----------|---|
|                        | This Week | Last Week | Select <b>Westerns</b> were lower Rs. 10 to Rs. 20. |
| Best Westerns          | 580-650   | 580-650   | Better below best gained Rs. 10 to Rs. 20.          |
| Below Best Westerns    | 530-560   | 530-570   | better below best gained Rs. 10 to Rs. 20.          |
| Other Westerns         | 500-520   | 500-520   | Others and bottom were lower up to Rs. 20.          |
| Nuwara Eliya           | 580-650   | 580-650   | Nuwara Eliyas were firm. Udapussellawas             |
| Brighter Udapussellawa | 510-560   | 500-530   | Nuwara Enyas were iiiiii. Odapussenawas             |
| Other Udapussellawa    | 460-500   | 450-490   | were firm to slightly dearer. Uvas maintained.      |
| Best Uva               | 520-650   | 520-600   |   |
| Other Uva              | 440-500   | 440-500   |   |

| 0 11 10 10 | 100 000   | 000 000   |     |
|------------|-----------|-----------|-----|
| OP/OP1     | (Rs       | /Kg)      |     |
|            | This Week | Last Week |     |
| Best       | 780-1000  | 750-920   | Cle |
| Below Best | 600-680   | 580-670   |     |
| Others     | 500-600   | 500-570   |     |
|            |           |           |     |

Cleaner wiry teas appreciated. Others were firm.







# Medium Grown

#### BOP This Week Last Week Best Medium 500-850 500-980 Other Medium 420-450 420-460

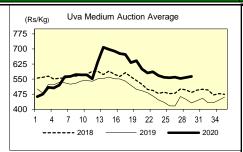
Irregularly lower.

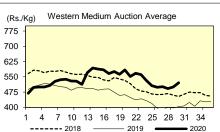
| BOPF               | (R        | s/Kg)     |
|--------------------|-----------|-----------|
|                    | This Week | Last Week |
| Best Medium        | 500-570   | 500-670   |
| Other Medium       | 440-480   | 450-490   |
| Lower Rs. 10 to Rs | s. 20.    |           |

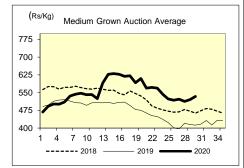
| OP           | (Rs/Kg)   |           |  |  |  |
|--------------|-----------|-----------|--|--|--|
|              | This Week | Last Week |  |  |  |
| Best Medium  | 650-790   | 650-870   |  |  |  |
| Other Medium | 500-630   | 480-620   |  |  |  |
|              |           |           |  |  |  |

Select best maintained at last levels. Others were appreciated following quality.

**PEKOE** (Rs/Kg) This Week Last Week 900-940 880-940 Best Medium Other Medium 730-850 700-810







# Off Grades

| Better FGS1 / FGS       |                    |                   | Other FGS1 / I | FGS                |           |
|-------------------------|--------------------|-------------------|----------------|--------------------|-----------|
|                         | This Week          | Last Week         |                | This Week          | Last Week |
| High                    | 470-530            | 490-530           | High           | 300-340            | 300-330   |
| Medium                  | 360-420            | 370-430           | Medium         | 300-340            | 300-330   |
| Low                     | 380-460            | 380-450           | Low            | 300-340            | 300-330   |
| Best liquoring teas wer | re irregular. Whil | st the below best | Poorer teas we | ere dearer Rs. 10. |           |
| held firm.              |                    |                   |                |                    |           |
| Better BOP1A /BM        |                    |                   | Other BOP1A    | /BM                |           |
|                         | This Week          | Last Week         |                | This Week          | Last Week |
| High                    | 400-470            | 400-480           | High           | 300-320            | 300-330   |
| Medium                  | 400-450            | 400-440           | Medium         | 300-320            | 300-330   |
| Low                     | 450-540            | 450-540           | Low            | 300-320            | 300-330   |
| Best teas were irregula | ar.                |                   | Poorer teas we | ere easier Rs. 10. |           |
| Better BP               |                    |                   | Other BP       |                    |           |

#### Other BP

| This Week                               | Last Week | This Week              | Last Week |
|---|-----------|------------------------|-----------|
| 500-550                                 | 500-570   | 350-400                | 350-400   |
| Best BP's were easier Rs. 10 to Rs. 20. |           | Poorer teas were firm. |           |

### Dust

| Better Primary          |           |           | Other Primary         |                |           |
|-------------------------|-----------|-----------|-----------------------|----------------|-----------|
| (Orthodox)              | This Week | Last Week | (Orthodox)            | This Week      | Last Week |
| High                    | 630-850   | 600-890   | High                  | 550-600        | 520-570   |
| Medium                  | 450-500   | 420-480   | Medium                | 350-540        | 300-530   |
| Low                     | 400-570   | 400-570   | Low                   | 400-440        | 390-440   |
| Firm to dearer.         |           |           | All round Rs. 10 to   | Rs. 20 dearer. |           |
| Better primary          |           |           | Other Primary         |                |           |
| (CTC)                   | This Week | Last Week | (CTC)                 | This Week      | Last Week |
| High                    | 460-550   | 460-550   | High                  | 300-390        | 320-400   |
| Medium                  | 480-540   | 480-540   | Medium                | 350-400        | 350-430   |
| Low                     | 420-550   | 420-550   | Low                   | 300-320        | 300-320   |
| All round firm on last. |           |           | All round irregularly | lower.         |           |
| Better Secondary        | This Week | Last Week | Other Secondary       | This Week      | Last Week |
|                         | 300-360   | 300-360   |                       | 300-340        | 290-340   |

Firm on last.

# Unorthodox

Bolder varieties appreciated more.

|                     | (R:       | s/Kg)     |                    | (Rs/Kg)   |           |  |  |
|---------------------|-----------|-----------|--------------------|-----------|-----------|--|--|
|                     | This Week | Last Week |                    | This Week | Last Week |  |  |
| Best BP1            | 590-690   | 590-660   | Best PF1           | 500-630   | 500-640   |  |  |
| Other BP1           | 500-580   | 500-580   | Other PF1          | 420-470   | 420-480   |  |  |
| About firm on last. |           |           | Irregularly lower. |           |           |  |  |

Firm on last.

| T |    |     |     |      |
|---|----|-----|-----|------|
|   | )W | LΤΪ | 71) | XY 1 |

|                   | (Rs./              | Kg)                |  |                        | (Rs./Kg)                               |   |
|-------------------|--------------------|--------------------|--|------------------------|--|---|
| FBOP1             | This Week          | Last Week          | Select best teas were irregularly lower                                      | BOP1                   | This Week Last Week                    |   |
| Select Best       | 850-900            | 900-950            | Rs. 10 to Rs. 20 per Kg. Best teas   | Select Best            | 1080-2000 1080-1650                    | Were firm on last week's levels all   |
| Best              | 750-800            | 800-850            | were firm on last week's levels. Below                                       | Best                   | 1060-1090 1060-1090                    | round.  |
| Secondary         | 650-700            | 640-680            | best teas and poorer teas gained Rs.   | Secondary              | 890-1040 890-1040                      |   |
| Poor              | 570-620            | 570-620            | 10 to Rs. 20 per Kg and more.  | Poor                   | 770-890 770-890                        |   |
|                   |                    |                    |  |                        |  |   |
| FBOP              | This Week          | Last Week          | Select best teas were irregularly lower                                      | OP1                    | This Week Last Week                    |   |
| Select Best       | 940-980            | 950-1000           | Rs. 10 per Kg. Best teas were Rs. 10   | Select Best            | 1450-2150 1450-2100                    | Well made and best teas held firm on last week's levels. Poorer sorts sold to |
| Best              | 830-860            | 840-870            | to Rs. 20 per Kg lower. All others were                                      | Best                   | 1100-1430 1100-1430                    | lower.  |
| Secondary         | 710-730            | 700-720            | firm on last week's levels.  | Secondary              | 990-1100 990-1100                      |   |
| Poor              | 630-650            | 600-640            |  | Poor                   | 660-830 680-850                        |   |
| EDODE4            | TI: \A/ I          |                    |  | 95                     | TI: W                                  |   |
| FBOPF1            | This Week          | Last Week          | Except for poorer sorts, all others were                                     | OP                     | This Week Last Week                    | Were firm on last week's levels.  |
| Select Best       | 880-920            | 900-940            | Rs. 10 to Rs. 20 per Kg lower.   | Select Best            | 865-890 865-890                        |   |
| Best              | 800-830            | 830-860            |  | Best                   | 845-865 845-865                        |   |
| Secondary         | 700-720            | 700-720            |  | Secondary              | 805-845 805-845                        |   |
| Poor              | 520-540            | 530-560            |  | Poor                   | 665-755 665-755                        |   |
| FBOPF             | This Week          | Last Week          |  | OPA                    | This Week Last Week                    |   |
| Select Best       | 950-1050           | 900-1100           | Select best teas were Rs. 30 to Rs. 50 per Kg dearer. Best teas appreciated  | Select Best            | 765-900 765-960                        | Select best varieties held firm on last                                       |
| Best              | 750-800            | 700-800            | Rs. 20 to Rs. 40 per Kg. All others  | Best                   | 735-765 730-760                        | week's levels. Best teas gained Rs. 5   |
| Secondary         | 570-600            | 540-580            | gained Rs. 10 to Rs. 30 per Kg.  | Secondary              | 665-725 660-720                        | to Rs. 10 per Kg. Poorer varieties  |
| Poor              | 450-480            | 440-480            |  | Poor                   | 440-660 440-660                        | were firm on last week's levels.  |
| FBOPFEXSP / SP    | This Week          | Last Week          |  | PEK                    | This Week Last Week                    |   |
| Best (Long Leaf)  | 2000-2500          | 2700-3200          | Select best long leaf tippy teas were irregularly lower Rs. 30 to Rs. 50 per | Select Best            | 965-1350 970-1400                      | Were firm to lower all round.   |
| Below Best        | 1500-1800          | 1800-2200          | Kg. Best teas were firm on last week's                                       | Best                   | 845-935 850-940                        |   |
| Best (Small Leaf) | 2400-2800          | 3000-3400          | levels. Select best small leaf tippy teas                                    | Secondary              | 725-805 730-810                        |   |
| Below Best        | 1400-2800          | 1700-2000          | were Rs. 50 to Rs. 100 per Kg lower.   | Poor                   | 665-715 670-720                        |   |
| Delow Dest        | 1400-1800          | 1700-2000          | Best teas were firm on last week's levels.                                   | F 001                  | 003-713 070-720                        |   |
|                   |                    |                    |  | PEK1                   | This Week Last Week                    | Were barely steady on last week's   |
| ВОР               | This Week          | Last Week          |  | Select Best            | 945-1550 945-1200                      | levels.   |
| Select Best       | 900-950            | 950-1000           | Select best teas were irregularly lower Rs.                                  | Best                   | 735-825 735-825                        |   |
| Best              | 800-830            | 830-860            | 10 to Rs. 20 per Kg. All others were firm on last week's levels.             | Secondary              | 705-735 705-735                        |   |
| Secondary         | 640-680            | 640-680            |  | Poor                   | 615-675 615-675                        |   |
| Poor              | 550-600            | 550-600            |  | 875                    | ٨                                      |   |
| BOPF              | This Week          | Last Week          |  | 825 -<br>775 - (Rs/Kg) |  | •••••2018   |
| Select Best       | 650-700            | 650-700            | Select best and best teas were firm on                                       | 725 -<br>675 -         | ~ \ _                                  | 2019  |
| Best              | 600-650            | 600-650            | last week's levels. All others gained Rs.                                    | 625                    | ······································ | 2020  |
|                   | 440-480            | 430-460            | 10 to Rs. 20 per Kg.   | 575 -<br>525 -         |  | •••••••••••••••••••••••••••••••••••••••                                       |
| Secondary<br>Poor | 440-480<br>400-430 | 430-460<br>390-410 |  | 475                    |  |   |
| FUUI              | 400-430            | 390-410            |  | 1 3 5 7 9 11           | 13 15 17 19 21 23 25 27                | 29 31 33 35 37 39 41 43 45 47 49  |

Asia Siyaka Commodities PLC. 4 04th August 2020

| Sale D    | ate 04th August 2020 S  | ale No. 30 |                 | Asia                     | Siyaka ( | Commodit   | ties PLC - Top  | Price I | age   |                          |                      |                     |            |   | Sale A   | Average       | S           |             |
|-----------|-------------------------|------------|-----------------|--------------------------|----------|------------|-----------------|---------|---|--------------------------|----------------------|---------------------|------------|---|----------|---------------|-------------|-------------|
| TOP PRICE |                         |            |                 |                          |          |            |                 |         | Top Prices Contd                            |                          |                      |                     |            |   |          | Sale Averages |             |             |
|           | LOW GROWN (Rs/kg)       |            |                 | PREMIUM FLOWERY          |          |            | NUWARA ELIYA    |         | CTC TEAS                                    | PF1                      | BP1                  | BPS                 | OF         | Sale of 29th July 2                         | 020      |               |             |             |
| BOP1      | Pothotuwa               | 2000       | <b>FBOPFS</b>   | Galaxy                   | 2900     | BOP        | Mahagastotte    | 570     | High Dunsinane CTC                          | 520                      |                      |                     | N/A        |   |          |               |             | (Rs/K       |
|           | Ceyenta                 | 1650       |                 | Ethoya Watta             | +2850    | BOPF       | Lovers Leap     | 650     | Florence                                    |                          | 520                  |                     |            |   |          | /eek          |             | date        |
|           | New Vithanakande        | +1600      |                 |                          |          | <u>PEK</u> | Kenmare         | 810     | Mount Vernon                                |                          | 520                  | 500                 |            |   | 2020     | <u>2019</u>   | 2020        | 2019        |
|           |                         |            | <b>FBOPFEXS</b> | New Vithanakande         | +3650    | FBOP       | Kenmare         | 690     |   |                          |                      |                     |            | Uva High                                    | 519.12   | 398.81        | 545.93      | 469.94      |
| <u>P1</u> | Sithaka                 | 2150       |                 | Ganganee                 | 2750     |            |                 |         | Medium Carolina                             | 500                      |                      | N/A                 | N/A        | Western High                                | 548.55   | 456.36        | 594.05      | 537.06      |
|           | Pothotuwa               | 2100       |                 |                          |          |            |                 |         | New Peacock                                 | 500                      |                      |                     |            | High Grown                                  | 538.81   | 438.09        | 579.54      | 517.87      |
|           |                         |            | FBOPFEXS1       | K D U Super              | 3250     |            |                 |         | Strathdon CTC                               |                          | 550                  |                     |            | Uva Medium                                  | 563.51   | 431.72        | 586.63      | 499.95      |
| <u>P</u>  | Sithaka                 | 830        |                 | Aruna                    | 2700     |            |                 |         |   |                          |                      |                     |            | Western Medium                              | 521.18   | 409.49        | 529.58      | 465.12      |
|           | Liyonta                 | 810        |                 | New Vithanakande         | +2350    |            |                 |         | Low Ceciliyan CTC                           | 630                      |                      | 710                 | N/A        | Medium Grown                                | 533.94   | 412.67        | 547.61      | 474.88      |
|           | Nilgiri                 | 810        |                 |                          |          |            |                 |         | Liyonta CTC                                 | 630                      |                      |                     |            | Low Grown                                   | 685.66   | 552.87        | 669.02      | 581.03      |
|           | Lumbini                 | +800       |                 | WESTERN HIGH             |          |            | UVA HIGH        |         | Kalubowitiyana CTC                          | 630                      |                      |                     |            |   |          |               |             |             |
|           |                         |            | BOP             | Mattakelle               | 660      | BOP        | Uva Highlands   | 750     | Suduwelipothahena (                         | CTC                      | 690                  |                     |            | TOTAL                                       | 627.48   | 506.96        | 628.58      | 550.96      |
|           | New Hopewell            | 900        |                 | Tillyrie                 | 660      | BOPS       | Spring Valley   | 760     | . 6-146                                     | A - i - Ci i - / ++ A II | Time December 1 + Fr | All Time            |            |   |          |               |             |             |
|           | Wikiliya                | 890        | BOPS            | Bearwell                 | +620     | BOPF/BOPFS | Kelliebedde     | 570     | + 5010 0                                    | y Asia Siyaka/ ** All    | Time Record / ^ Ed   | qual All Time       |            | _   |          |               |             |             |
|           |                         |            | BOPF/BOPFS      | Eildon Hall              | 650      | PEK/PEK1   | Glenanore       | 890     |   |                          |                      |                     |            |   |          |               |             |             |
| PEK       | Lakvinka                | 1350       | PEK/PEK1        | Torrington               | 870      | FBOP/FBOP1 | Glenanore       | 850     | \$  | Sale of 04th Au          | ıgust 2020           |                     |            |   |          |               |             |             |
|           | Vonvil                  | 1120       | FBOP/FBOP1      | Torrington               | 850      | OP1        | Battawatte      | 750     |   | Offers                   |                      |                     |            |   |          |               |             |             |
|           |                         |            | <u>OP1</u>      | Venture                  | 780      | BOP1       | Oodoowerre      | +850    | (KG)  |                          | Lots                 | Quantity            |            |   |          |               |             |             |
| PEK1      | Veddagala               | **1550     | BOP1            | Inverness                | 980      | OP/OPA     | Battawatte      |         | Ex-Estate                                   |                          | 599                  | 693,847             |            | Monthly A                                   | zorogo   | s - Inly      | 2020        |             |
|           | Nilrich                 | 1100       | OP/OPA          | Torrington               | 730      |            | Oodoowerre      |         | Main Sale - High & Medium                   |                          | 884                  | 433,672             |            | Monthly A                                   | ver age: | s - July      | 2020        |             |
|           | Three Times Tea         | 1100       |                 | Venture                  | 730      | FF / FF1   | Glenanore       | 800     | Low Grown - Leafy Grade                     |                          | 2,498                | 1,108,104           |            |   |          |               |             |             |
|           |                         |            | FF/FF1          | Venture                  | 750      |            | Uva Highlands   | 800     | -Tippy Small Gra                            | de                       | 1,253                | 644,423             |            |   |          |               |             |             |
| OP        | Ceciliyan               | 940        |                 |                          |          |            |                 |         | Off Grades / BOP1A                          |                          | 1,450                | 826,541             |            | Orthodox Tea                                |          | CTC           |             |             |
|           | Peak View Super         | 920        |                 |                          |          |            |                 |         | Dust  |                          | 330                  | 320,858             |            |   | (Rs/Kg)  |               |             | (Rs/Kg      |
|           | Kiruwanaganga           | 920        |                 | WESTERN MEDIUM           |          |            | UVA MEDIUM      |         | Premium Flowery                             |                          | 248                  | 47,603              |            | Uva High                                    | 520.79   | Western High  | gh          | 502.46      |
|           | Suduwelipothahena Super | 920        | <u>BOP</u>      | Rilagala                 | 850      | BOP        | Halpewatte Uva  | 810     |   |                          |                      |                     |            | Western High                                | 550.06   | Western Me    | edium       | 472.36      |
|           |                         |            | BOPS            | Craighead                | 810      | BOPS       | Glen Alpin      | 780     | Total                                       |                          | 7,262                | 4,075,048           |            | Uva Medium                                  | 557.14   | Low Grown     |             | 463.14      |
| BOPS      | Ihalapanapitiya         | 880        | BOPF/BOPFS      | Vellaioya                | 570      | BOPF/BOPFS | Halpewatte Uva  | 650     |   |                          |                      |                     |            | Western Medium                              | 515.38   |               |             |             |
|           | Andaradeniya Super      | 860        | PEK/PEK1        | Cooroondoowatte / Elpi   | tiya 940 | PEK / PEK1 | Aruna Passara   | +920    |   | Orde                     | r Of Sale            |                     |            | Low Grown                                   | 686.28   |               |             |             |
|           |                         |            |                 | Dartry Valley / Roslin H | iII 940  |            | Glen Alpin      | 920     | Selling Brokers                             |                          | Ex Estate            | Main S              | ale        | _   |          |               |             |             |
| BOPE      | Pothotuwa               | 700        | FBOP/FBOP1      | Cooroondoowatte          | 870      | FBOP/FBOP1 | Ury             | 880     |   |                          |                      | <u>1*</u>           | <u>2*</u>  | Orthodox & CTC                              |          |               |             |             |
|           | Galahitiya              | 640        |                 | Nayapane / Sanquhar      | 870      | OP1        | Glen Alpin      | 830     | Asia Siyaka.                                | - AS                     | LC                   | BC                  | JK         |   |          | (Rs/Kg)       |             |             |
|           |                         |            | OP1             | Dartry Valley            | 1000     | BOP1       | Dickwella       | +890    | Bartleet & Co.                              | - BC                     | CT                   | AS                  | AS         | Uva High                                    |          | 520.79        |             |             |
| BOPFS     | Peak View Super         | 750        | BOP1            | Windsorforest            | 920      | OP / OPA   | Glen Alpin      | 780     | Ceylon Tea Brokers                          | - CTB                    | BC                   | CT                  | MB         | Western High                                |          | 545.22        |             |             |
|           | Suduwelipothahena Super | 710        | OP/OPA          | Craighead                | 790      | FF / FF1   | Halpewatte Uva  | 800     | Eastern Brokers                             | - EB                     | JK                   | LC                  | FW         | Uva Medium                                  |          | 557.14        |             |             |
|           |                         |            | FF/FF1          | Doombagastalawa          | 980      |            |                 |         | Forbes & Walker.                            | - FW                     | EB                   | EB                  | BC         | Western Medium                              |          | 503.63        |             |             |
| BOP       | Adams View              | 1250       |                 |                          |          |            |                 |         | John Keells                                 | - JK                     | MB                   | JK                  | LC         | Low Grown                                   |          | 669.90        |             |             |
|           | Sunrise                 | 1180       |                 |                          |          |            |                 |         | Lanka Commodity Brokers -                   | LCB                      | FW                   | FW                  | CT         |   |          |               | *Sou        | rce : SLTI  |
|           |                         |            |                 | UDAPUSSELLAWA            |          |            | OTHERS          |         | Mercantile Brokers                          | - MB                     | AS                   | MB                  | EB         | Crop & We                                   | ather    |               |             |             |
| BOP1      | Peak Forest             | +860       | BOP             | Luckyland                | 530      | D/D1       | Mattakelle      | +850    | 1* - Leafy / Semi Leafy / Tippy / BOP1A / P | remium Flowery           | 2* - High & Medium   | / Off Grades / Dust |            | or op ac m                                  |          |               |             |             |
|           | Sithaka/ Nilgiri        | 840        |                 | Mooloya                  | 530      | <u>PD</u>  | Dunsinane C.T.C | 690     | Currencies                                  |                          |                      |                     |            |   |          |               |             |             |
|           |                         |            | BOPS            | N/A                      |          | FGS/FGS1   | Norwood         | +550    |   |                          |                      |                     |            | Western planting di                         |          |               |             |             |
| BOPF      | Andaradeniya            | 1250       | BOPF/BOPFS      | Kirklees                 | 560      | <u>PF</u>  | Hingalgoda CTC  | 600     | As at 04/08/2020                            |                          |                      | Buying Rates        |            | with rainfall around<br>Eastern slopes repo |          |               |             |             |
|           | Ceyenta                 | 1250       | PEK/PEK1        | Delmar                   | 800      | <u>BM</u>  | Ransegoda       | +700    | This Week (Prev. W                          | (k)                      |                      | This Week           | (Prev. Wk) | experienced gloomy                          |          |               |             |             |
|           | Himara                  | 1250       | FBOP/FBOP1      | Gampaha                  | 690      |            | Ihalapanapitiya | 700     | GBP 239.86 23                               | 2.71                     | US\$                 | 183.36              | 183.54     | XXX   |          | atawata ad o  |             | andelles (1 |
|           | Hidellana               | 1180       | <u>OP1</u>      | N/A                      |          | <u>BP</u>  | Wewesse         | 640     |   |                          |                      |                     |            | Western and Easter<br>Low growns showed     |          |               | crop intake | wniits the  |
|           | Fortune                 | 1180       | BOP1            | N/A                      |          | BOP1A      | Veddagala       | 750     |   |                          |                      |                     |            |   |          |               |             |             |
|           |                         |            | OP/OPA          | Gonapitiya               | 710      |            |                 |         | EURO 216.83 21                              | 0.71                     | YEN                  | 1.74                | 1.70       |   |          |               |             |             |
| BOPF1     | Sihara                  | 1180       | FF / FF1        | Gampaha                  | 720      |            |                 |         |   |                          |                      |                     |            |   |          |               |             |             |
|           | Ayagama                 | +1080      |                 | •                        |          |            |                 |         |   |                          |                      |                     |            |   |          |               |             |             |
|           |                         |            |                 |                          |          |            |                 |         |   |                          |                      |                     |            |   |          |               |             |             |
|           |                         |            |                 |                          |          |            |                 |         |   |                          |                      |                     |            |   |          |               |             |             |

### Market Comment

6.12 Mnkg of tea were on offer at this weeks Colombo Tea Auction 2.58 Mnkg were Low Grown Main Grades and 2.14 Mnkg were High and Mid Grown Main Grades.

Low Growns met with fair demand. Select best and best BOP1 / OP1s held firm; poorer varieties sold at lower rates. OPs were firm on last week's levels. Select best and best OPAs were firm to dearer; poorer varieties sold at lower rates. Pekoe's were marginally lower all-round. Pekoe1's were barely steady. In the Tippy Small leaf catalogues select best FBOP1s / FBOPs sold at lower rates; poorer varieties were firm on last. Few Select best FBOP1s held firm; others lost out in value. Most FBOP5's appreciated in value. BOP / BOP5s were irregularly lower all-round. In the Premium Flowery catalogues select best long leaf and small leaf tippy teas sold at lower rates; others held firm.

Fair general demand prevailed for the reduced quantity on offer with select best Western BOPs being about firm, whilst their BOPFs were lower Rs. 10 to Rs. 20. Few improved below best BOP / BOPFs gained Rs. 10 to Rs. 20, whilst the others and the bottom tending lower Rs. 10 to Rs. 20. Nuwara Eliya BOPs tended irregular, whilst BOPFs were firm. Udapussellawa BOP / BOPFs tended dearer upto Rs. 20. Uva BOPs were irregular. BOPFs were about firm. Medium BOP / BOPFs tended lower Rs. 10 to Rs. 20. CTC BP1s were about firm on last. whilst PF1s were an irregular market.

#### India - Tea Board to try out new auction system

The Tea Board of India will soon unveil a new system to auction tea on a pilot basis at Coonoor in the Nilgris.

Known as the "ascending" auction system, this is currently in place in Japan for fish auctions and in the Netherlands for floriculture. Based on the recommendations of the Indian Institute of Management - Bangalore, the new platform has been developed for tea auctions. Virtual training sessions are on for stakeholders. The board may start the trial session in two or three weeks, M. Balaji, executive director of Tea Board said in Coonoor. Explaining the benefits of the new system, he said that it would ensure transparency in pricing and fair play between buyers and sellers. Sellers will have a say in the price fixed for the auction and buyers will have a choice. When the base price is fixed for a particular lot, the system will keep increasing the price at regular intervals till just one buyer is left to buy that lot.

#### Kenya - Half-year tea earnings drop by Sh5 billion

Kenya's earnings from tea in the first half of the year dropped by Sh5 billion as the sector took in the negative effects of the Covid-19 that impacted negatively on demand for the commodity in the world market.

Data from the Tea directorate indicate the value in the review period dropped to Sh55 billion from Sh60 billion recorded in the same period last year. Tea Directorate attributes the decline to low demand, which also impacted negatively on price per kilo, having dropped to Sh221 from Sh239 in the corresponding period last year.

The regulator says the volume of tea exported to the world market dropped by two million kilos in the six months to June, representing a one per cent decline. "Access to most markets is still a challenge due to the impact of Covid-19 on commodity distribution and trading across the globe," said the directorate. "Apart from supply disruption, the pandemic has also created global economic shocks thereby reducing consumer purchasing power," added the regulator.

Export to Kenya's two major markets of Pakistan and Egypt dropped by five per cent to each of the destinations.

Pakistan, which has been Kenya's top buyer of the commodity for years, accounted for 32 per cent of the total volumes that were exported in the review period. Egypt is the second top buyer of the Kenyan tea with UAE, Yemen and Afghanistan falling within the top ten purchasers of the beverage. (Source: Business Daily).

#### India - Tea growers set to reap virus bonanza as prices soar amid lower production.

Tea prices jumped by 40 percent to Rs100 per kg in the domestic market as production slowed due to the virus and demand from India reached an all-time high, said tea traders.

Kamal Mainali, president of the Nepal Tea Association, said that the new increased base price of Rs80-100 per kg would come into effect by July 31. Retail prices will range from Rs125-150 per kg depending on the brand.

As there is a huge shortage of tea in the Indian market, demand from the southern neighbour has soared. Domestic output shrank due to Covid-19, as only a few workers were allowed to work in the tea gardens to maintain social distancing.

Incessant rain and floods and unavailability of fertiliser on time also took a toll on production.

"Prices had remained stagnant for the last four-five years, but this year they hit an historic high," Mainali said.

According to domestic producers, tea prices in Nepal are expected to increase by 25 to 30 percent.

Suresh Mittal, president of the Nepal Tea Producers' Association, said that an increase in tea prices in India automatically pushes up prices in Nepal. Tea production plunged by 40 percent in India mainly due to floods in Assam and West Bengal, and also due to Covid-19.

"Domestic tea production was already down due to Covid-19 and the lockdown, and it slipped further when the government was not able to provide fertiliser on time," Mittal told the Post.

Nepal's tea output from mid-June till date shrank by 25 to 30 percent due to lack of fertiliser and the virus, he said.

"Due to a fall in production in Nepal and India, there was a kind of crisis leading to an increase in prices," he said. Lowered production resulted in heightened demand for tea from Nepal, he added.

Tea prices have not increased in Nepal yet; but as shipments to India increases, they will start to rise rapidly," he told the Post. According to him. Covid-19 brought down tea production by 15 to 20 percent.

"Annual tea production will decrease by 30 to 40 percent this year," he said. Half of the tea grown in Nepal used to be consumed locally and the rest would be exported to India.

In the changed circumstances, it remains to be seen how much is sold here and how much is exported, Mittal said. If prices do not increase in Nepal, most of the tea will be shipped to India, he said.

According to the Tea and Coffee Development Board, production decreased by 6-7 million kg during the initial days of the lockdown in the country.

Tea prices in India jumped to record highs due to intense flood damage to tea gardens in the north-eastern state of Assam and the Covid-19 outbreak. Assam accounts for more than half of India's tea output.

The Economic Times citing multiple trade sources reported that New Delhi may limit exports and boost shipments from rivals like Kenya and Sri Lanka. It said that the price rise could support the Indian tea industry that has been struggling with rising production costs. As per the Tea Board of India, production losses have lifted weekly auction prices to a record of IRs232.60

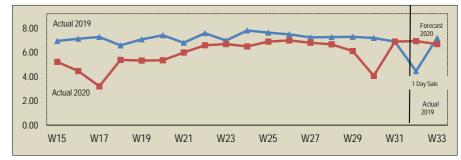
|                         | 11th / 12th | August 2020 | 0          |                       |      |     |                   |
|-------------------------|-------------|-------------|------------|-----------------------|------|-----|-------------------|
| Selling Brokers         | CHAN        | INEL 01     | CHANNEL 02 | CHANNEL 02 CHANNEL 03 |      |     | <b>CHANNEL 05</b> |
|                         | H & M       | EX-EST      | LB / 1A    | SB / PF               | S/LB | OFF | DUST              |
| ASIA SIYAKA             | AS          | CT          | AS         | AS                    | AS   | AS  | AS                |
| Bartleet & Co.          | MB          | BC          | CT         | CT                    | CT   | MB  | MB                |
| Ceylon Tea Brokers      | FW          | JK          | LC         | LC                    | LC   | FW  | FW                |
| Eastern Brokers         | BC          | EB          | EB         | EB                    | EB   | BC  | BC                |
| Forbes & Walker         | LC          | MB          | JK         | JK                    | JK   | LC  | LC                |
| John Keells             | CT          | FW          | FW         | FW                    | FW   | CT  | CT                |
| Lanka Commodity Brokers | EB          | AS          | MB         | MB                    | MB   | EB  | EB                |
| Mercantile Brokers      | JK          | LC          | BC         | BC                    | BC   | JK  | JK                |

<sup>1\* -</sup> Leafy / Tippy / BOP1A / Supplementary

2\* - High & Medium / Off Grades / Dust

#### What's on Offer

|                |               |        | SALE NO. 31      |            |        | SALE NO. 3       | 2          |
|----------------|---------------|--------|------------------|------------|--------|------------------|------------|
|                |               | LOTS   | QUANTITY         | CLOSED ON  | LOTS   | QUANTITY         | CLOSED ON  |
|                |               | 11th   | / 12th August 20 | )20        | 18     | 8th / 19th Augus | t 2020     |
| Ex-Estate      |               | 803    | 954,455          | 23/07/2020 | 799    | 946,351          | 23/07/2020 |
| Main Sale      | High & Medium | 1,614  | 799,974          | 22/07/2020 | 1,721  | 909,902          | 22/07/2020 |
|                | Large Leaf    | 4,016  | 1,922,555        | 22/07/2020 | 3,965  | 1,924,377        | 22/07/2020 |
|                | Small Leaf    | 2,249  | 1,227,366        | 22/07/2020 | 2,073  | 1,152,075        | 22/07/2020 |
| Off Grade / BO | P1A           | 2,330  | 1,346,656        | 22/07/2020 | 2,115  | 1,242,618        | 22/07/2020 |
| Dust           |               | 570    | 612,384          | 22/07/2020 | 649    | 680,653          | 22/07/2020 |
| Premium Flow   | ery           | 461    | 90,694           | 22/07/2020 | 442    | 90,862           | 22/07/2020 |
| TOTAL          |               | 12,043 | 6,954,084        |            | 11,764 | 6,946,838        |            |
| Re-prints      |               | 1,122  | 595,138          |            | 485    | 278,333          |            |
| Last Year      |               | 12,073 | 6,975,178        |            | 7,539  | 4,461,025        |            |



Asia Siyaka Commodities PLC. 6

### Other Markets

AUCTION NO 30 – 27<sup>TH</sup>, 28<sup>TH</sup> & 29<sup>TH</sup> JULY 2020
There was strong and improved demand for the 176,602 packages (11,716,348.50 kilos) available. 20.37% were

LEAF GRADE REPORT

Offerings: 109,461 packages (7,225,386 kilos0 and 20.78% remained without bids.

Brightest BP1s available gained up to USC68 while best sorts appreciated by up to USC36 with brighter sorts better absorbed at USC6 to USC22 above last levels; medium varieties were irregular ranging between USC10 to USC14 dearer to easier by USC4 to USC28 and some invoices were neglected. Lower medium types were steady to USC6 above previous week's rates with plainer categories well-competed for and advanced by USC20 to USC26 but plainest were unsold.

The best PF1s on offer met improved enquiry gaining up to USC22 but a few lines tended easier while brighter categories appreciated by USC11 to USC15 with medium types fully firm to USC15 above last levels but some invoices were unsold. Lower medium varieties held firm to USC12 dearer with a few lines remaining without bids while plainer descriptions were steady to USC10 dearer but plainest were neglected.

DUST GRADE REPORT

Offerings: 45,660 packages (3,378,978.00 kilos) and 21.82% was unsold.

Best PDUSTs in the market eased by up to USC20 but a few improved coloury lines gained up to USC2 while brighter sorts met improved enquiry and advanced by USC4 to USC18. Medium types were irregular ranging between USC5 to USC6 above last levels to easier by USC2 to USC6 with some invoices unsold while lower mediums were better absorbed at firm to USC25 dearer especially at the start. Plainer categories shed USC2 to USC5 where sold.

The best DUST1s available shed USC5 to USC24 with brighter categories irregular and ranged between steady to USC6 dearer to easier by a similar rate while medium varieties varied between firm to USC20 above last prices to easier by up to USC3 and some lines remained unsold; lower mediums saw an irregular interest ranging between firm to USC35 dearer to easier by up to USC2 and a few invoices received no bids. Plainer descriptions were irregular varying between steady to USC5 above last prices to easier by up to USC2 and many teas were unsold particularly towards the close.

SECONDÁRY GRADE REPORT

Offerings: 21,481 packages (1,111,985.00 kilos) with 15.17% unsold.

In the Secondary Catalogues, BPs appreciated substantially with PFs steady. Clean well sorted coloury Fannings gained with similar DUSTs firm. Other Fannings appreciated while DUSTs were dearer. BMFs saw improved interest and were dearer.

MARKETS

Kazakhstan, other CIS states and Sudan showed more and strong interest and were forceful while Afghanistan and Bazaar increased activity and were also forceful. There was more and useful support from Yemen and other Middle Eastern countries while Pakistan and Egyptian Packers, UK and Russia were active with more and useful enquiry from Local Packers. Iran were subdued. There was more activity from Somalia at the lower end of the market.

| KENYA CTC Quotations<br>USC/kg | BP1<br>(29/07/2020) | BP1<br>(21/07/2020) | PF1<br>(29/07/2020) | PF1<br>(21/07/2020) |
|--------------------------------|---------------------|---------------------|---------------------|---------------------|
| Best                           | 224-530             | 188-462             | 205-332             | 193-334             |
| Good                           | 210-296             | 204-274             | 193-244             | 182-229             |
| Good Medium                    | 172-234             | 162-262             | 160-228             | 160-218             |
| Medium                         | 168-220             | 160-224             | 160-214             | 156-199             |
| Lower Medium                   | 132-194             | 126-194             | 129-178             | 128-190             |
| Plainer                        | 120-186             | 100-160             | 110-164             | 100-154             |

| KENYA CTC Quotations<br>USC/kg | PD<br>(29/07/2020) | PD<br>(21/07/2020) | D1<br>(29/07/2020) | D1<br>(21/07/2020) |
|--------------------------------|--------------------|--------------------|--------------------|--------------------|
| Best                           | 228-305            | 226-325            | 235-296            | 240-320            |
| Good                           | 228-276            | 224-258            | 222-288            | 228-282            |
| Good Medium                    | 182-238            | 176-244            | 220-296            | 220-276            |
| Medium                         | 170-220            | 172-221            | 160-226            | 163-226            |
| Lower Medium                   | 150-183            | 124-183            | 145-180            | 110-182            |
| Plainer                        | 105-170            | 110-172            | 110-173            | 112-168            |

### World Production Figures - Major Producer Exporting Countries

|             | Mo     | (in Mnkg) |       |       |        |        |        |  |  |  |
|-------------|--------|-----------|-------|-------|--------|--------|--------|--|--|--|
| Country     | During | 2020      | 2019  | TOTAL | 2020   | 2019   | +/-    |  |  |  |
| Sri Lanka   | June   | 26.30     | 27.50 | June  | 129.04 | 158.88 | -29.84 |  |  |  |
| North India | Apr    | 23.91     | 70.47 | Apr   | 57.64  | 134.50 | -76.86 |  |  |  |
| South India | Apr    | 15.11     | 14.02 | Apr   | 55.72  | 53.55  | 2.17   |  |  |  |
| All India*  | Apr    | 39.02     | 84.49 | Apr   | 113.36 | 188.05 | -74.69 |  |  |  |
| Kenya       | May    | 47.00     | 37.75 | May   | 254.29 | 170.18 | 84.11  |  |  |  |
| Bangladesh  | June   | 8.96      | 11.67 | June  | 21.81  | 27.95  | -6.14  |  |  |  |
| Malawi      | May    | 2.80      | 4.50  | May   | 29.90  | 33.00  | -3.10  |  |  |  |
| Tanzania    | Mar    | 4.15      | 3.36  | Mar   | 12.93  | 10.03  | 2.90   |  |  |  |
|             |        |           |       |       |        |        |        |  |  |  |
| Country     | During | 2019      | 2018  | TOTAL | 2019   | 2018   | +/-    |  |  |  |
| Jganda      | Dec    | 4.50      | 6.7   | Dec   | 57.00  | 71.56  | -14.56 |  |  |  |

|   |          | An       | nual Production | in       |          |        |  |  |  |
|---|----------|----------|-----------------|----------|----------|--------|--|--|--|
| Country                                     | 2015     | 2016     | 2017            | 2018     | 2019     | 10/17) |  |  |  |
| Sri Lanka                                   | 328.96   | 292.57   | 307.71          | 303.84   | 300.13   | -3.71  |  |  |  |
| India                                       | 1,208.66 | 1,267.36 | 1,321.76        | 1,338.63 | 1,389.70 | 51.07  |  |  |  |
| Indonesia                                   | 132.61   | 137.01   | 134.00          | 131.00   | 128.80   | -2.20  |  |  |  |
| Bangladesh                                  | 67.37    | 85.05    | 78.94           | 82.13    | 96.06    | 13.93  |  |  |  |
| Vietnam                                     | 170.00   | 180.00   | 175.00          | 168.00   | 158.00   | -10.00 |  |  |  |
| China                                       | 2,248.99 | 2,404.94 | 2,496.41        | 2,616.00 | 2,700.00 | 84.00  |  |  |  |
| Kenya                                       | 399.21   | 473.01   | 439.85          | 492.99   | 458.85   | -34.14 |  |  |  |
| Malawi                                      | 39.44    | 43.12    | 45.58           | 50.58    | 48.19    | -2.39  |  |  |  |
| Uganda                                      | 58.58    | 55.73    | 53.00           | 71.56    | 57.00    | -14.56 |  |  |  |
| Tanzania                                    | 31.65    | 29.11    | 31.81           | 35.17    | 33.65    | -1.52  |  |  |  |
| Course. The Depart of India /ATD/Civalve De |          |          |                 |          |          |        |  |  |  |

Source: Tea Board of India/ATB/Siyaka Research

Asia Siyaka Commodities PLC. 04th August 2020